

Tātaki
Auckland
Unlimited



Tāmaki Makaurau Auckland Destination Overview

June 2024

A comprehensive and up-to-date overview of Auckland's visitor economy – from the latest arrival, accommodation, spend and events data.

Prepared August 2024

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Key Visitor Data



INTERNATIONAL

- **Monthly international visitors (125.3k)** were up **4.2%** on June 2023 (120.2k).
- **The year to June 2024** saw **2.22m international visitor arrivals, an increase of 29.4%** on the previous year. International visitation was also up 9.3% compared to 2020 levels (2.03m in YE June 2020).
- There was an increase in **Australian visitors** in the month of June 2024, with **51.3k visitors, up 6.9%** compared to last June. **The year to June 2024** saw **708.6k** Australian visitor arrivals, **up 4.8%**.
- **Holiday visitors (932.2k)** contributed the most to annual visitor numbers and **increased 55.6%** on the year to June 2023. **Monthly holiday numbers (43.6k)** were **also up 11.5%** compared with the month of June 2023.
- **VFR visitors (755.2k)** were **up 7.5% for the year**, with **monthly numbers (46.0k) down 2.3%**.
- **160.9k international guest nights in commercial accommodation** for June, **up 1.0%** on last year.
- **International tourism spend** in June 2024 was **\$68.8m (up 9.0%)** compared to June 2023.

DOMESTIC

- The domestic visitor numbers are no longer available as the Ministry of Business, Innovation, and Employment (MBIE) has cancelled the Monthly Unique Regional Population Estimates (MURPEs) data until further notice.
- There were **304.9k domestic guest nights in commercial accommodation** for the month of June, **down 13.7%**.
- **Tourism Electronic Card Transactions (TECTs)** has now restarted as an interim replacement to the Monthly Regional tourism Estimates (MRTEs). However, due to a different methodology, the TECT figures are substantially smaller than those of the previous MRTEs, so the two series should not be compared.
- **Domestic tourism spend in June 2024** was **183.9m** (down 6.2% compared to June 2023).

OVERALL

- For the month of June 2024, there were **465.8k total guest nights in commercial accommodation in Auckland, down 9.1%** on the same month last year.
- **On average, visitors stayed in Auckland for 2.0 nights** for the month of June 2024 (down 4.8% on the previous year).
- **Average hotel Occupancy** for the month was **55.9%, 12.2% lower** compared to June 2023.
- The **Average Daily Rate** for June was **\$192 (down 8.7%)** and the **RevPAR was \$108 (down 19.7%)** compared to the previous year).
- The **average daily rate (ADR)** for hotels in Auckland was the highest for the month on **Saturday 29th June 2024 at \$200** (down 4.0% on the previous year).
- **Looking forward (over the next three months), overall occupancy on the books is generally similar for the period from August to November 2024** in comparison to last year.
- Occupancy on the book's peaks at 77% on Friday 15th November 2024, with Saturday 16th November also reaching 73% occupancy on the books. **These dates coincide with Coldplay performing at Eden Park (November 13th, 15th - 16th).**

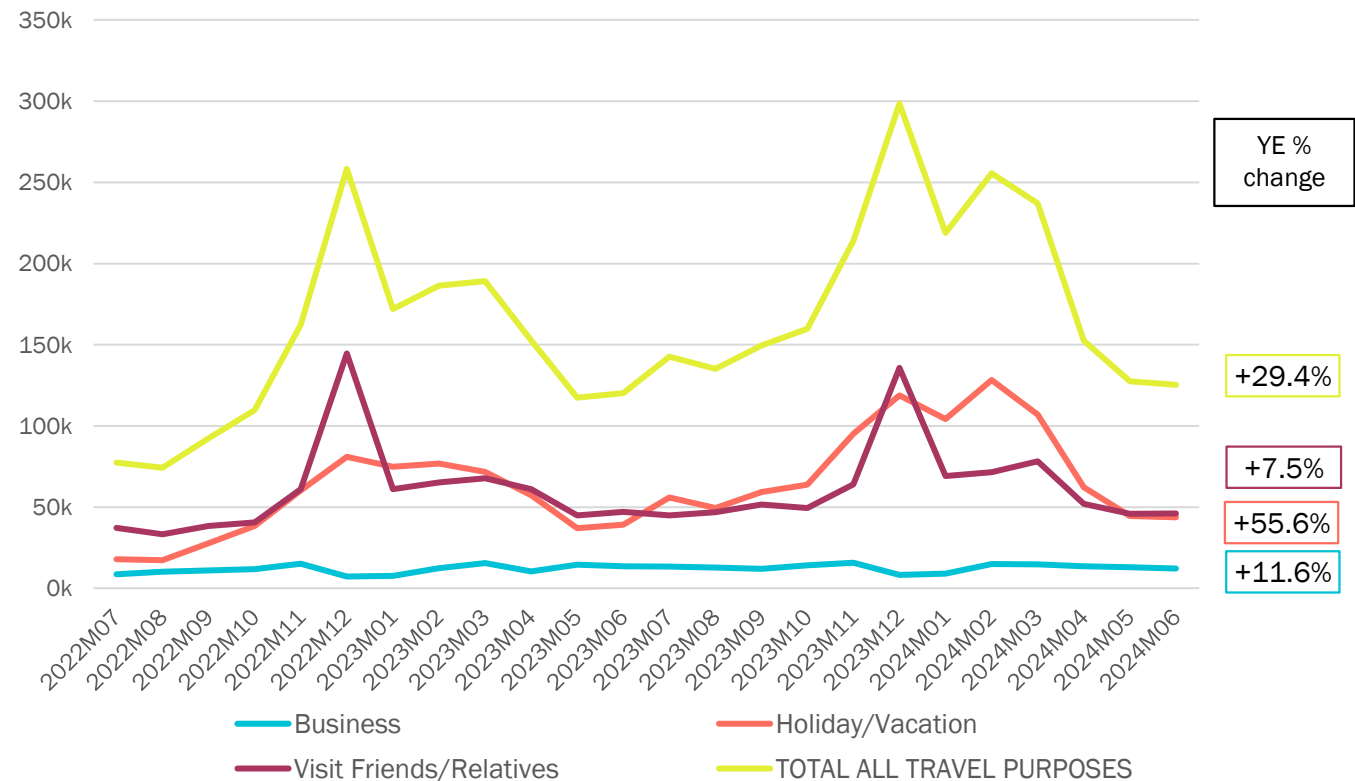


Auckland Tourism – Visitor Arrivals Data

2.22m International visitor arrivals in the year to June 2024, up 29.4%

- The month of June saw 125.3k international visitors, up 4.2% on June 2023 (120.2k).
- The year to June 2024 saw 2.22m international visitor arrivals, an increase of 29.4% on the previous year. International visitation was also up 9.3% compared to 2020 levels (2.03m in YE June 2020).
- Holiday visitors (932.2k) contributed the most to annual visitor numbers and increased 55.6% on the year to June 2023. Monthly holiday numbers (43.6k) were also up 11.5% compared with the month of June 2023.
- VFR visitors (755.2k) were up 7.5% for the year, with monthly numbers (46.0k) down 2.3%.
- There were 153.6k business visitors (up 11.6%) in the year to June 2024, and 12.2k for the month (down 9.3%).

International visitor arrivals in Auckland, reason for visit

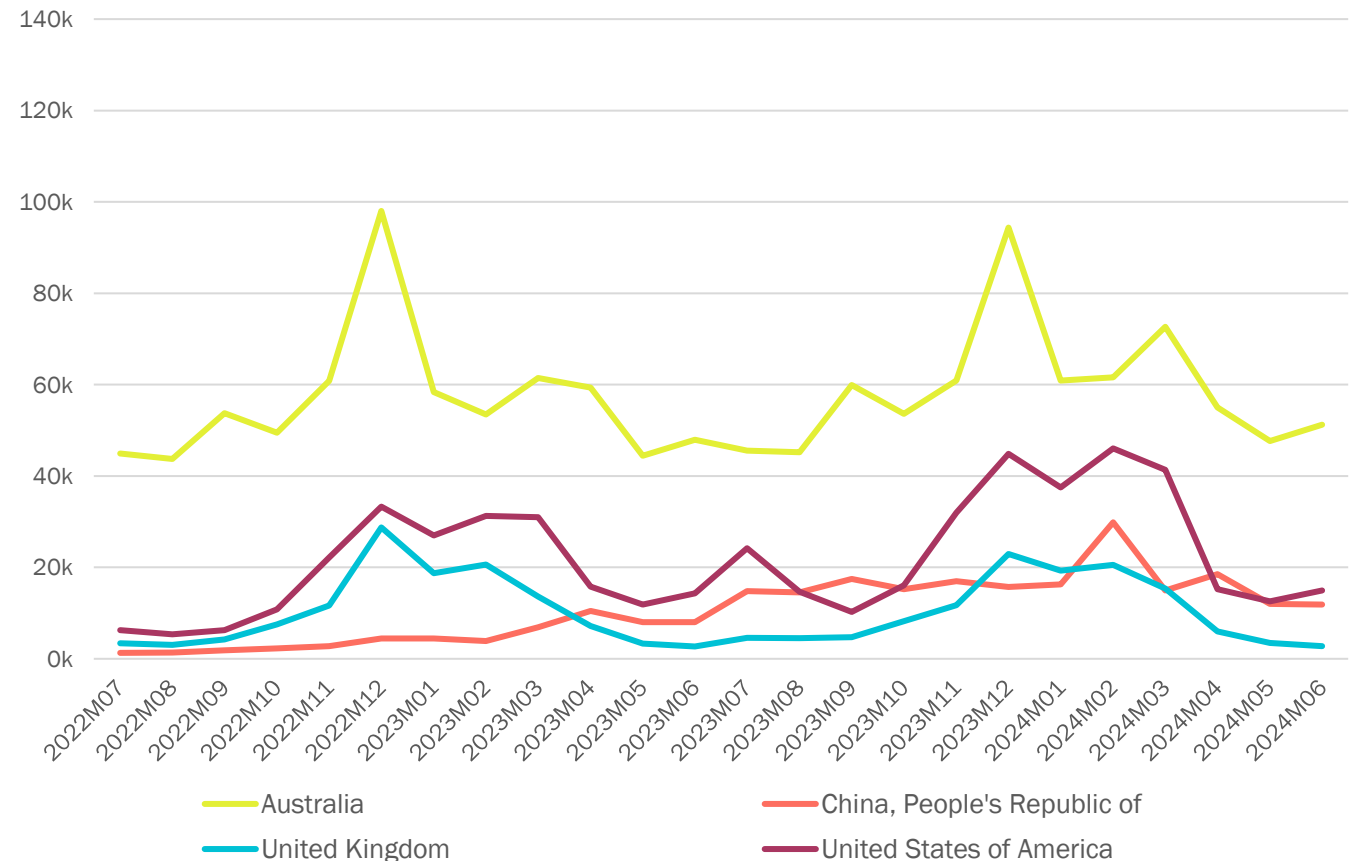


| | Visitor arrivals | vs. previous year / YE | vs. Covid lockdown/ 2020 |
|--------------|------------------|------------------------|--------------------------|
| June 2024 | 125,340 | 4.2% | 3599.5% |
| YE June 2024 | 2,216,657 | 29.4% | 9.3% |

708.6k visitors from Australia for YE June 2024, up 4.8%

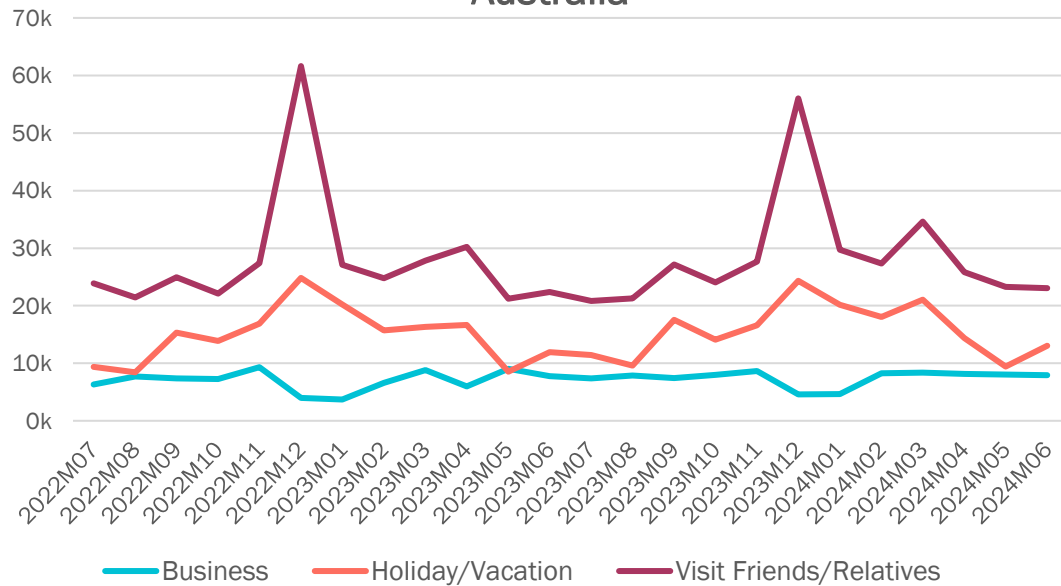
- There was an increase in **Australian visitors** in the month of June 2024, with **51.3k visitors**, up **6.9%** compared to last June. **The year to June 2024 saw 708.6k Australian visitor arrivals, up 4.8%.**
- **The year to June 2024 saw 309.6k visitors from the US (up 43.7%), with 15.0k visitors for the month (up 4.5%).**
- **Visitors from China (198.3k) were also up for the year (256.2%), and up (47.7%) for the month of June (to 11.9k).**
- **For the year to June 2024, there were 124.3k visitor arrivals from the UK (down 0.3%) and 2.7k visitors for the month (up 1.0%).**

Visitor arrivals in Auckland by key international markets



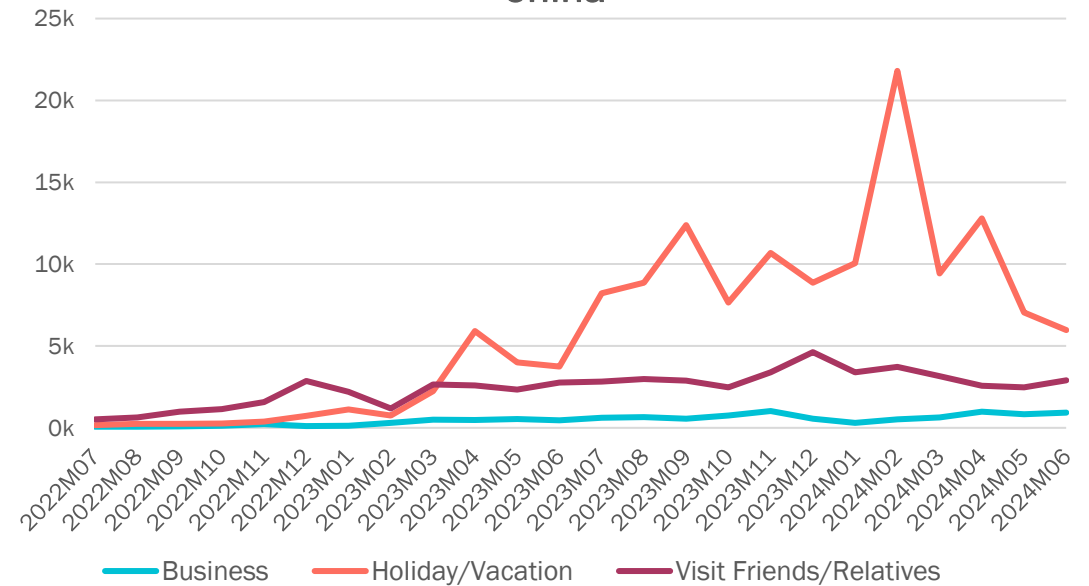
24-month visitor arrivals from individual markets

Australia



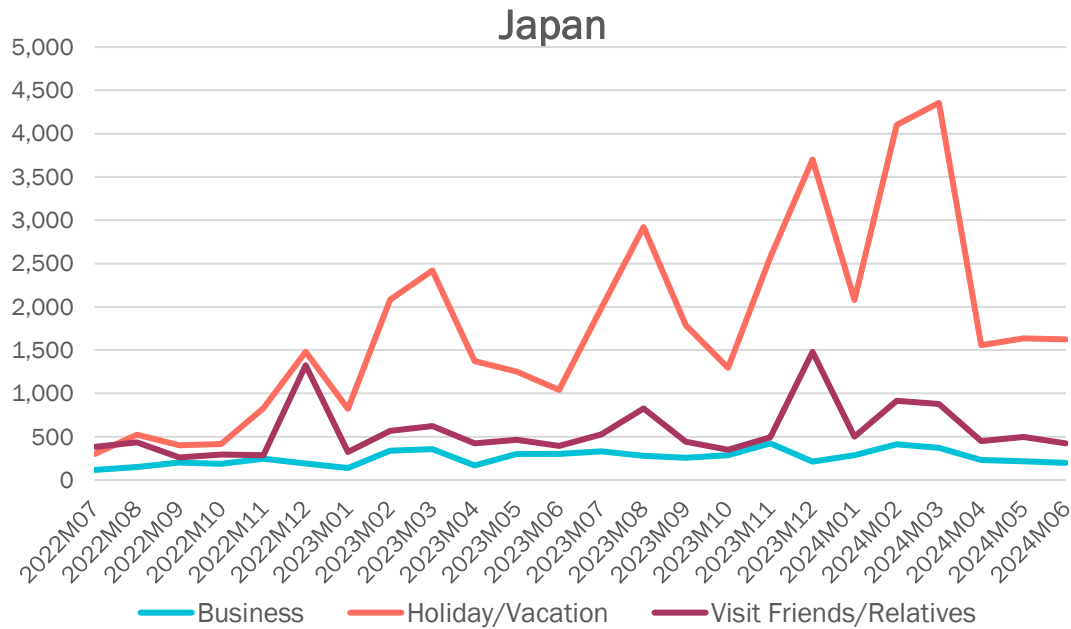
| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|---------|-------------------|---------|-------------------|
| June 2024 | 7,939 | 2.3% | 13,071 | 9.8% | 23,053 | 2.9% | 51,258 | 6.9% |
| YE June 2024 | 89,305 | 6.5% | 189,807 | 6.6% | 340,766 | 1.8% | 708,572 | 4.8% |

China

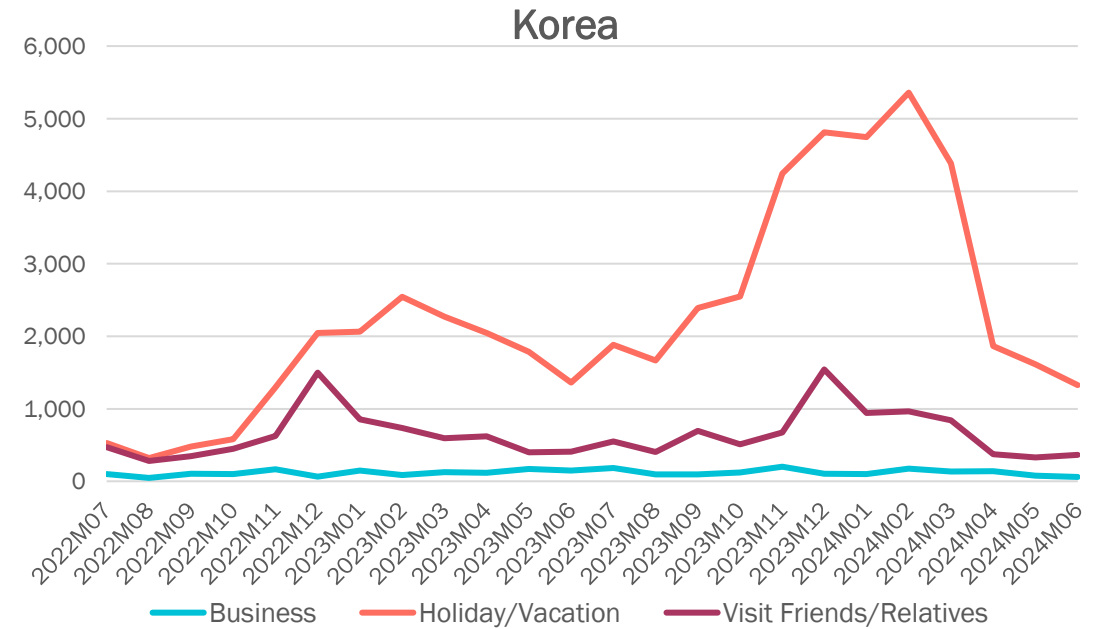


| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|--------|-------------------|---------|-------------------|
| June 2024 | 931 | 106% | 5,963 | 59.6% | 2,906 | 5.3% | 11,861 | 47.7% |
| YE June 2024 | 8,361 | 170.6% | 123,729 | 525.7% | 37,356 | 74.4% | 198,344 | 256.2% |

24-month visitor arrivals from individual markets



| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|-------|-------------------|--------|-------------------|
| June 2024 | 196 | -35.1% | 1,625 | 56.3% | 423 | 7.4% | 2,718 | 27.1% |
| YE June 2024 | 3,500 | 29.8% | 29,612 | 128.9% | 7,770 | 34.5% | 54,835 | 81.1% |



| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|-------|-------------------|--------|-------------------|
| June 2024 | 60 | -59.5% | 1,329 | -2.6% | 368 | -10.5% | 2,112 | -6.8% |
| YE June 2024 | 1,508 | 8.6% | 36,852 | 112.6% | 8,210 | 12.3% | 52,862 | 72.0% |

24-month visitor arrivals from individual markets

Germany



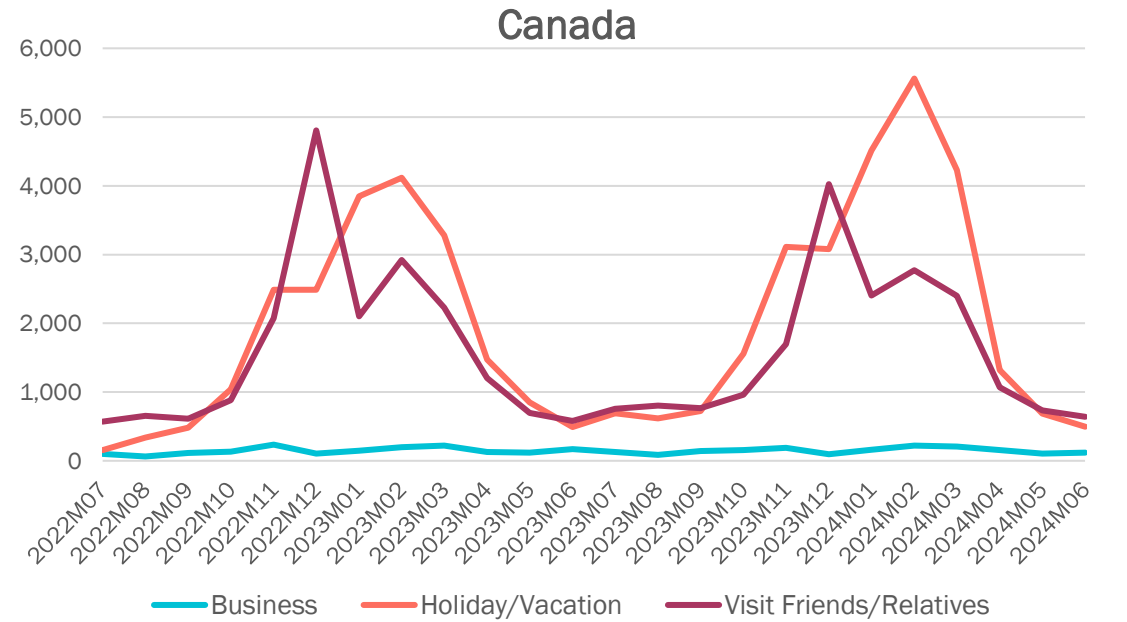
| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|-------|-------------------|--------|-------------------|
| June 2024 | 97 | -17.8% | 446 | 3.7% | 162 | -6.9% | 844 | 1.6% |
| YE June 2024 | 1,627 | 4.7% | 32,699 | 37.7% | 7,687 | -1.7% | 46,946 | 27.5% |

UK

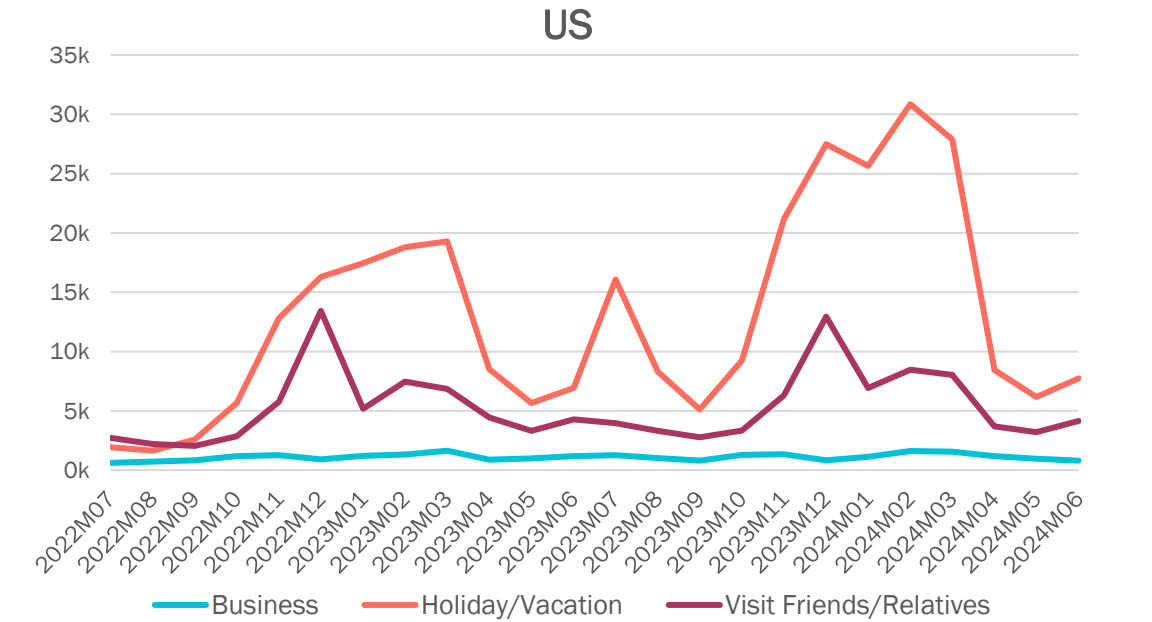


| | Business | vs. previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|-------------------|---------|-------------------|--------|-------------------|---------|-------------------|
| June 2024 | 286 | -25.5% | 818 | 6.5% | 1,223 | -0.1% | 2,732 | 1.0% |
| YE June 2024 | 5,345 | -0.5% | 47,605 | 21.7% | 62,896 | -13.4% | 124,288 | -0.3% |

24-month visitor arrivals from individual markets



| | Business | vs. Business previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|----------------------------|---------|-------------------|--------|-------------------|--------|-------------------|
| June 2024 | 122 | -28.7% | 498 | 1.0% | 639 | 10.4% | 1,509 | 3.9% |
| YE June 2024 | 1,774 | 1.8% | 26,582 | 26.3% | 19,035 | -1.5% | 52,261 | 11.9% |



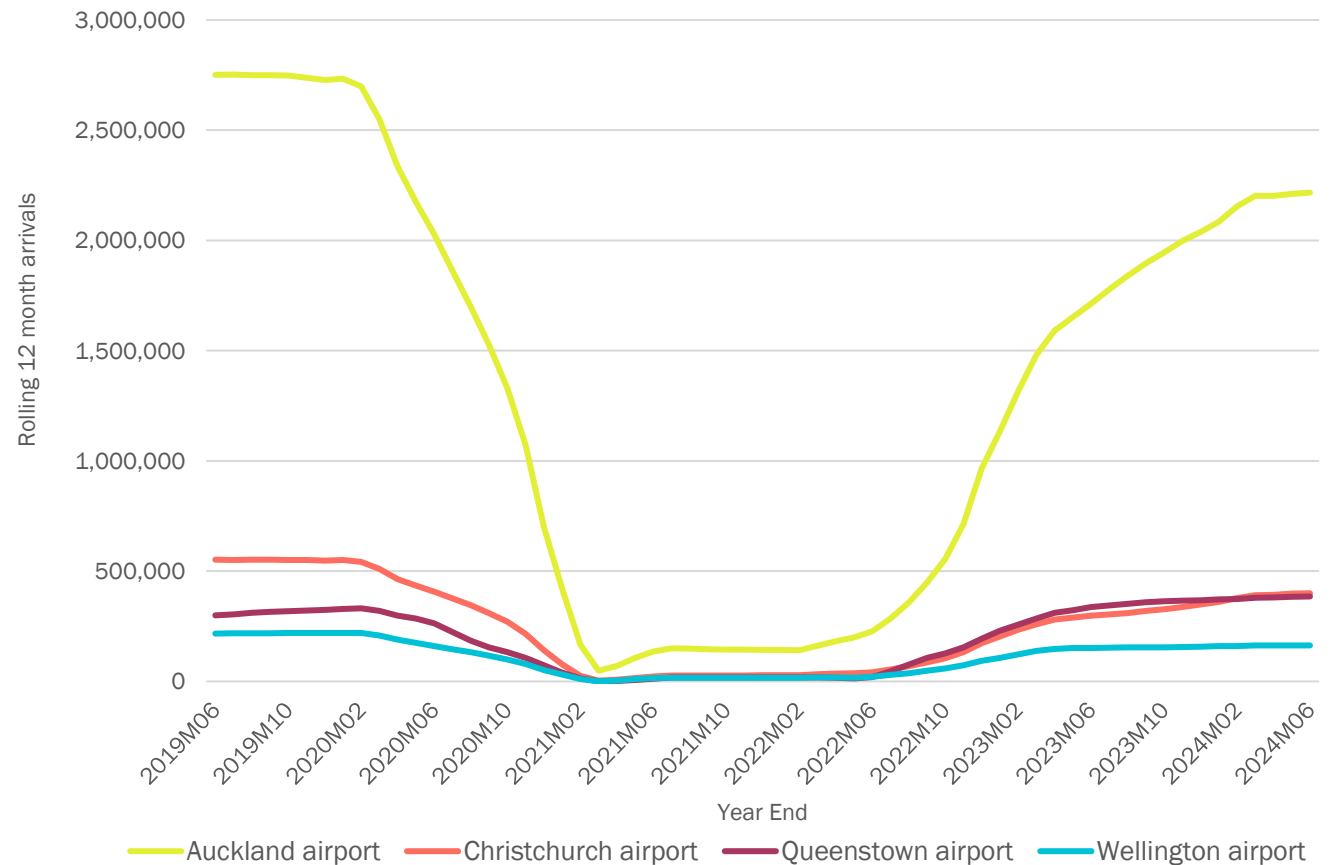
| | Business | vs. Business previous year | Holiday | vs. previous year | VFR | vs. previous year | Total | vs. previous year |
|--------------|----------|----------------------------|---------|-------------------|--------|-------------------|---------|-------------------|
| June 2024 | 795 | -32.3% | 7,727 | 11.5% | 4,139 | -3.2% | 14,958 | 4.5% |
| YE June 2024 | 13,710 | 7.8% | 194,135 | 65.1% | 67,073 | 10.9% | 309,612 | 43.7% |

Auckland has seen a 29.4% increase in international visitor arrivals over the last year

- In the five years preceding the arrival of Covid in 2020, all major airports had seen steady increases in international visitor arrivals.
- The Covid-related travel bans had a clear effect on all ports with the greatest impact seen in Auckland reflecting the largest market share.
- Auckland has again seen increasing arrivals since the borders fully opened in July 2022 and an 29.4% increase in international visitor arrivals over the last year.
- For the year ending June 2024, all other ports saw growth in international visitor arrivals in comparison to last year. Queenstown saw an increase of 14.4%, Christchurch was up 34.0% and Wellington was up 7.8% compared to last year.

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12 month rolling visitor arrivals



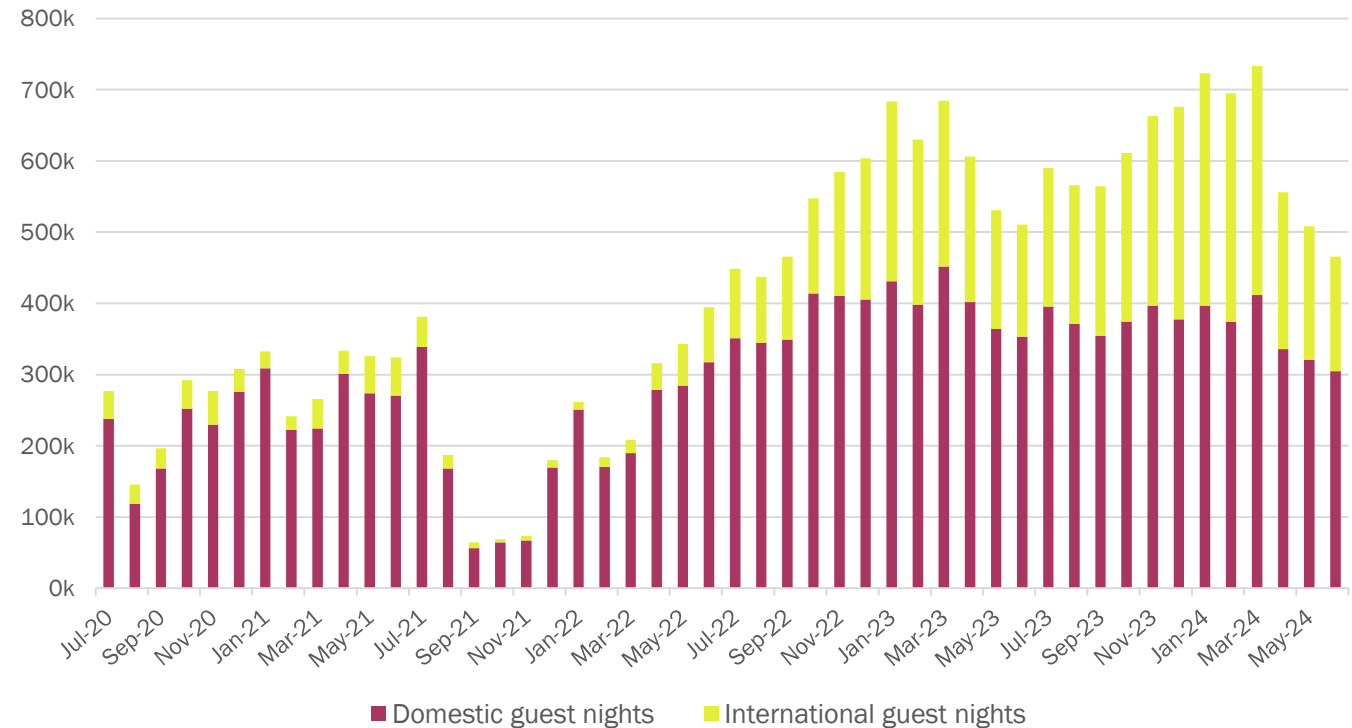


Auckland Tourism – Accommodation Data

465.8k total guest nights in commercial accommodation in June 2024, down 9.1%

- For the month of June 2024, there were **465.8k total guest nights in commercial accommodation in Auckland, down 9.1%** on the same month last year.
- There were **304.9k domestic guest nights** in commercial accommodation (down **13.7%**), and **160.9k international guest nights (up 1.0%)** in commercial accommodation in June 2024.
- For New Zealand overall, there were 2.20m guest nights in commercial accommodation in June 2024, down 3.5% compared to June 2023.

Guest nights in commercial accommodation - Auckland

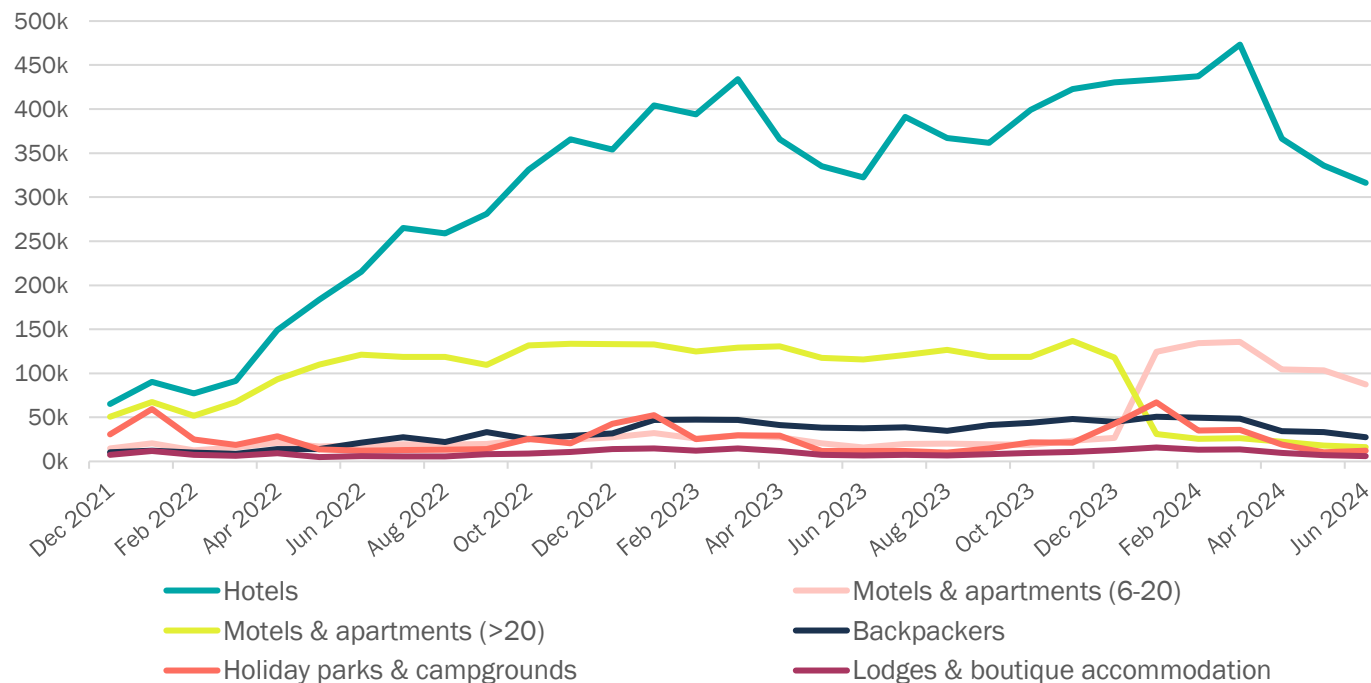


| June 2024 | Auckland | % change | New Zealand | % change |
|----------------------------|----------|----------|-------------|----------|
| Total guest nights | 465,800 | -9.1% | 2,195,700 | -3.5% |
| Domestic guest nights | 304,900 | -13.7% | 1,616,800 | -4.3% |
| International guest nights | 160,900 | 1.0% | 578,900 | -1.3% |

316.3k guest nights in hotels in June 2024, down 1.9%

- For the month of June 2024, there were **316.3k guest nights in hotels** in Auckland, **down 1.9%** compared to June last year.
- There were **87.5k guest nights in motels and apartments (6-20)**, **up 453.8%** on the previous year.
- However, **guest nights in motels and apartments (>20) (16.2k)** were **down (86.0%)**.
- **Guest nights in holiday parks and campgrounds (12.1k)** were **up (1.7%)** for the month of June.
- **Guest nights in backpacker accommodation decreased (down 27.0% to 27.6k)** in June 2024.
- **Guest nights in lodges and boutique accommodation were down (11.8% to 6.0k)** for the month.

Guest nights by accommodation type (monthly)

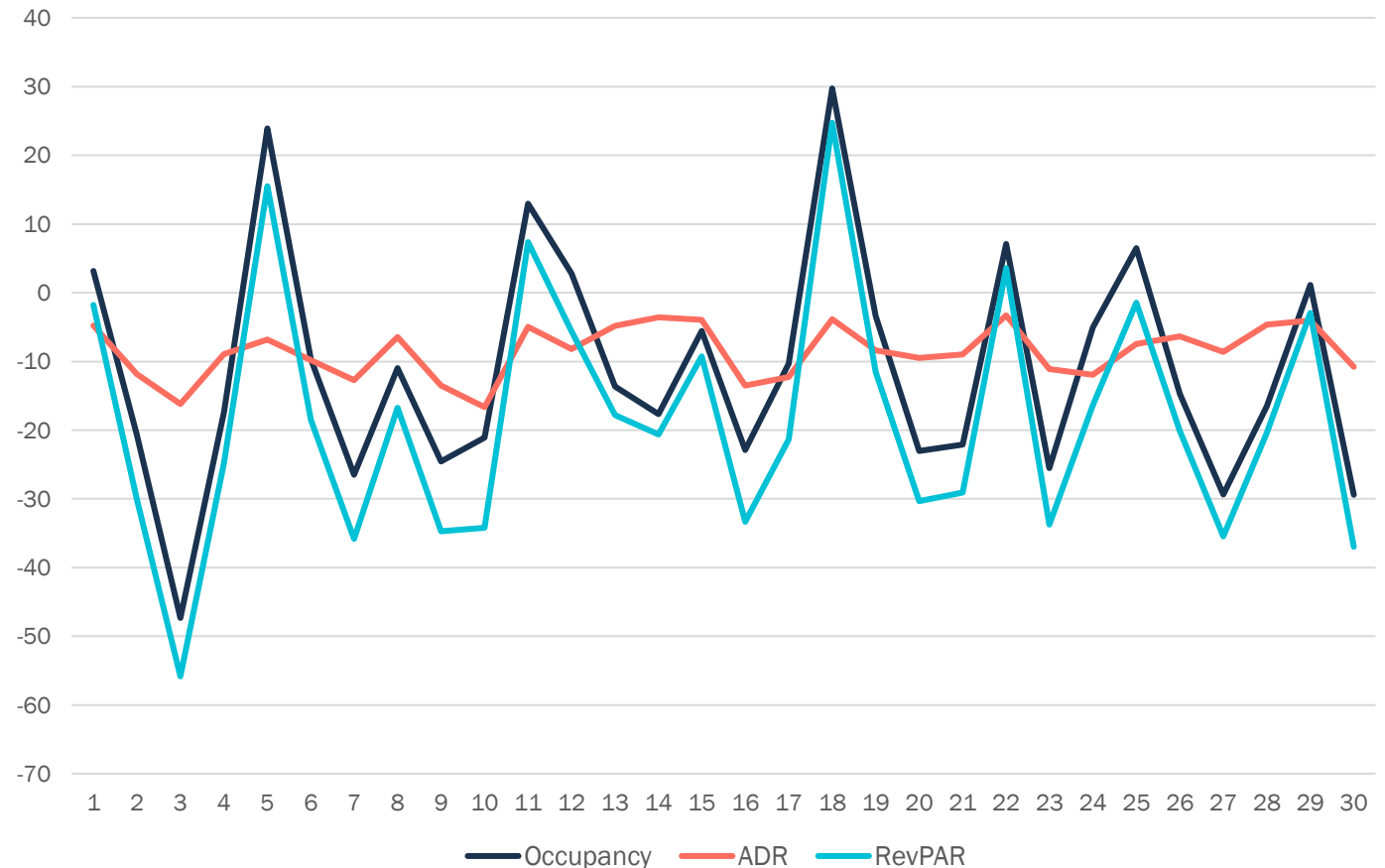


| Jun-24 | Auckland | % change |
|---------------------------------|----------|----------|
| Hotels | 316,300 | -1.9% |
| Motels & apartments (6-20) | 87,500 | 453.8% |
| Motels & apartments (>20) | 16,200 | -86.0% |
| Backpackers | 27,600 | -27.0% |
| Holiday parks & campgrounds | 12,100 | 1.7% |
| Lodges & boutique accommodation | 6,000 | -11.8% |

Average Occupancy for June 2024 was 55.9%, down 12.2% on 2023

- For the month of June 2024, the average Occupancy was 55.9%, 12.2% lower compared to June 2023.
- The Average Daily Rate (ADR) for the month was \$192, down 8.7% on last year.
- Monthly Revenue per available room (RevPAR) for June was \$108, 19.7% lower compared to last year.
- There were large fluctuations in percentage change for ADR, RevPAR and Occupancy rates in June 2024.
- Percentage changes for Occupancy and RevPAR both peaked on Tuesday 18th June while ADR peaked on Saturday 22nd June.

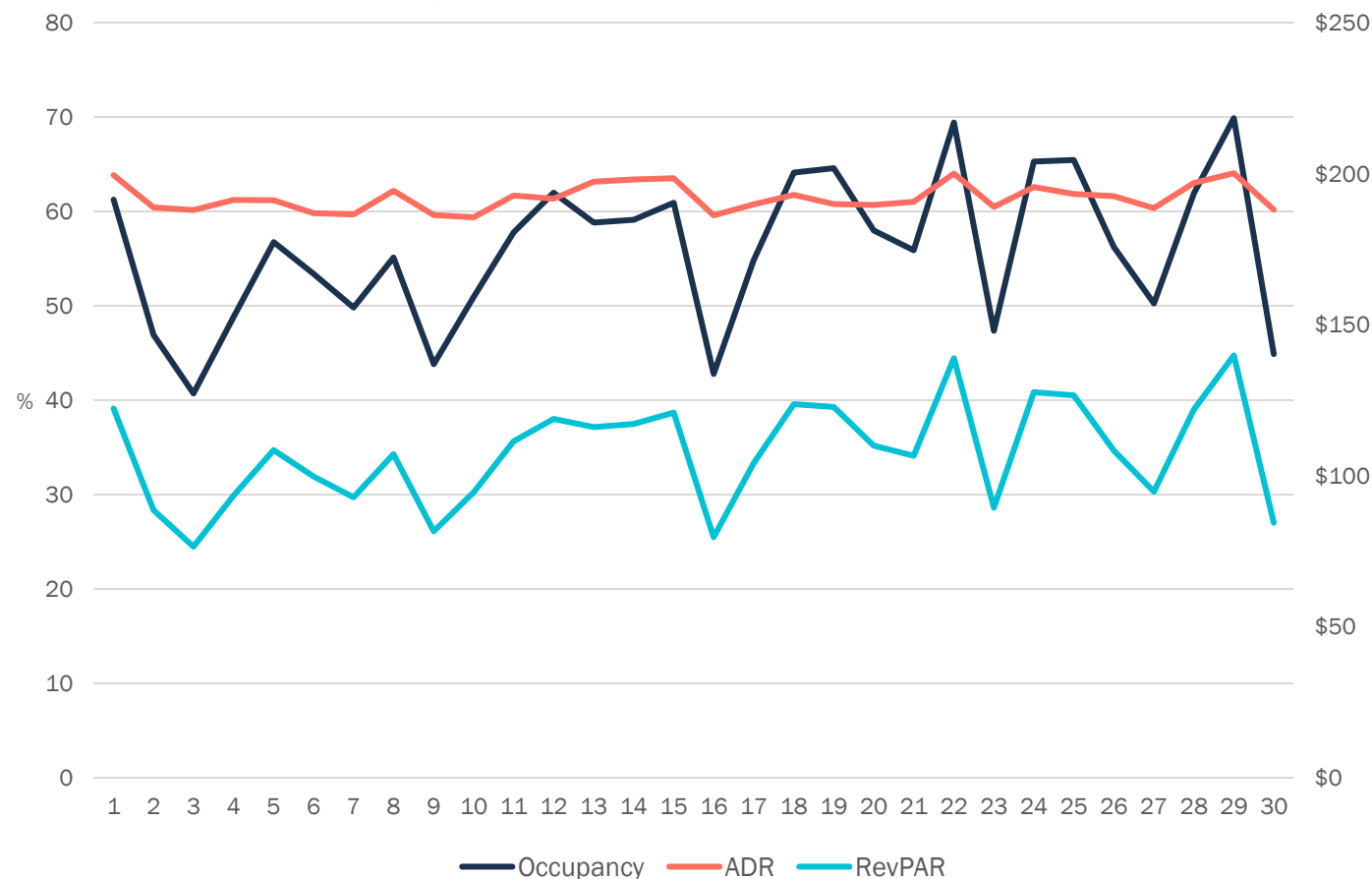
Percent Changes for the Month of June



Average daily rate was \$200 on 29th June 2024, down 4.0% on 2023

- The **average daily rate (ADR)** for hotels in Auckland was the highest for the month on **Saturday 29th June 2024 at \$200** (down 4.0% on the previous year).
- **Hotel occupancy** reached **69.9%** on **Saturday 29th June 2024** (up 1.1% on the previous year).
- **Revenue per available room (RevPAR)** peaked to **\$140** also on **Saturday 29th June 2024** . This was down 2.9% in comparison to last year.

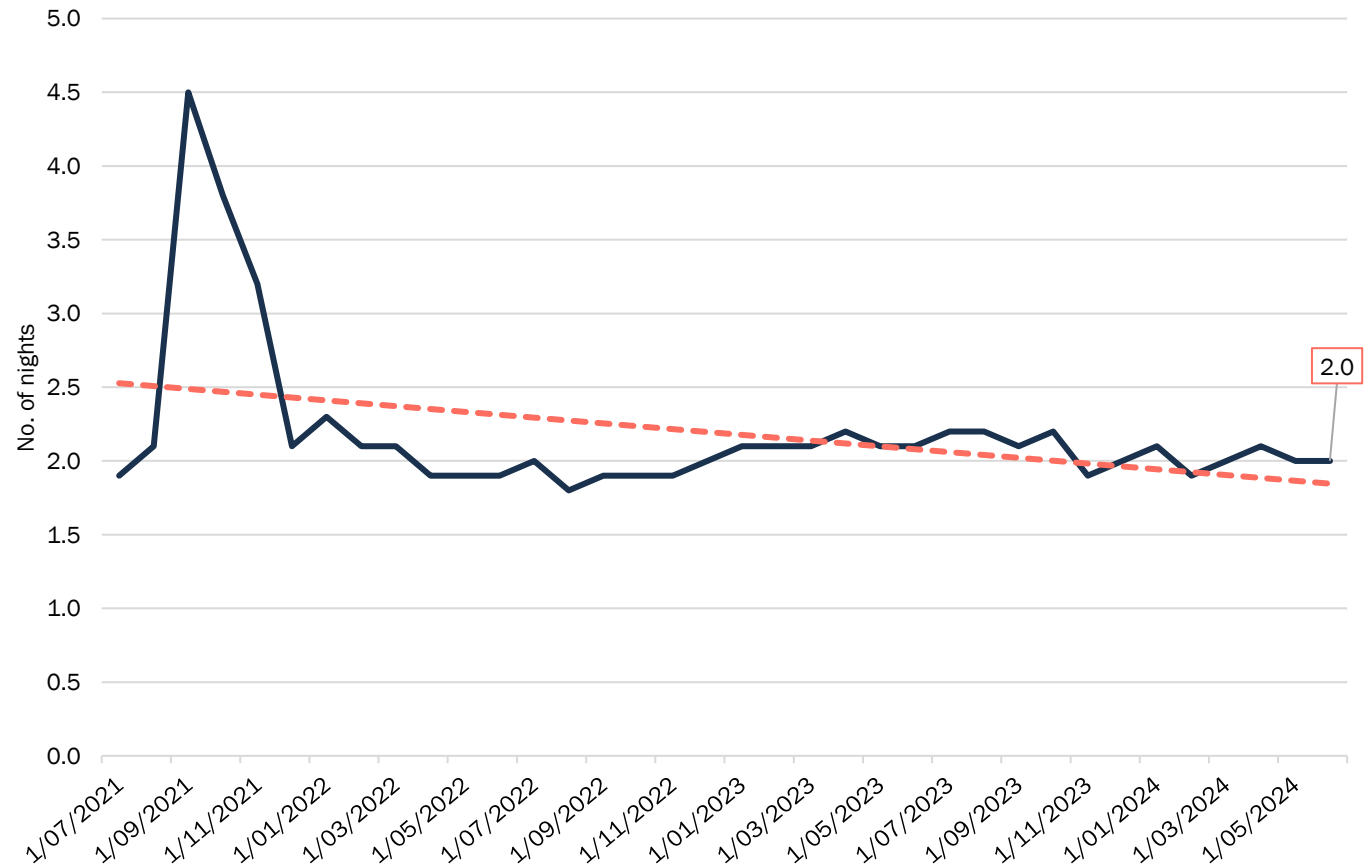
Daily hotel rates for the Month of June



On average, visitors stayed 2.0 nights in Auckland for the month of June 2024

- On average, visitors stayed in Auckland for 2.0 nights for the month of June 2024 (down 4.8% on the previous year).
- There has been a slight downward trend in average length of stay for visitors to Auckland over the last three years.

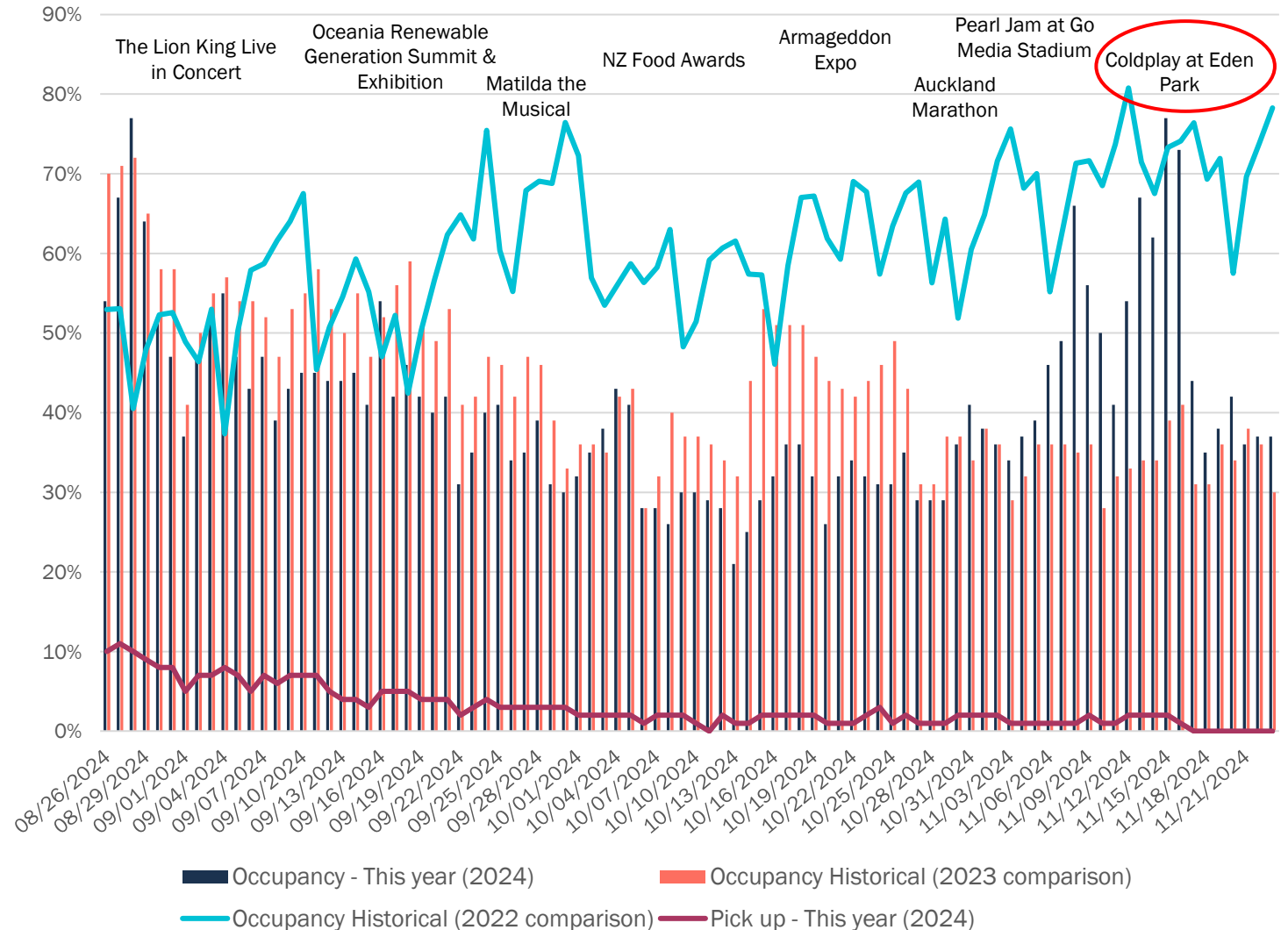
Average length of stay for visitors to Auckland



90 Day Forward Booking Occupancy Data

- Looking forward (over the next three months), overall occupancy on the books is generally similar for the period from August to November 2024 in comparison to last year, with a period of YoY uplift in mid-November.
- There is considerable variance in hotel occupancy when comparing the next three months of 2024 to last year.
- Occupancy on the book's peaks at 77% on Friday 15th November 2024, with Saturday 16th November also reaching 73% occupancy on the books. **These dates coincide with Coldplay performing at Eden Park (November 13th, 15th - 16th).**

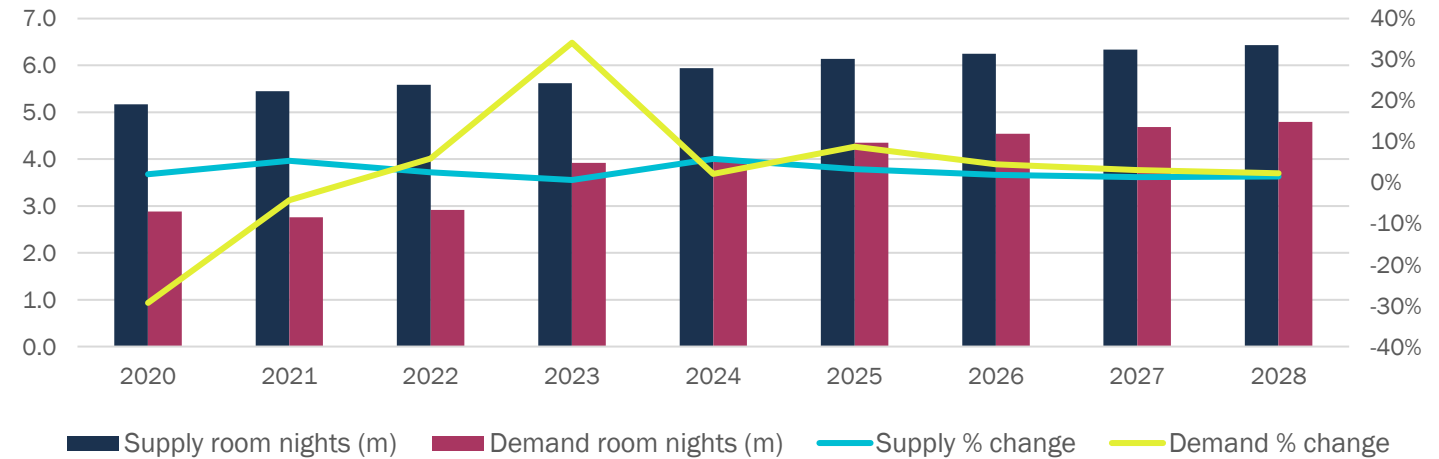
Occupancy - 90 Day Forward Outlook



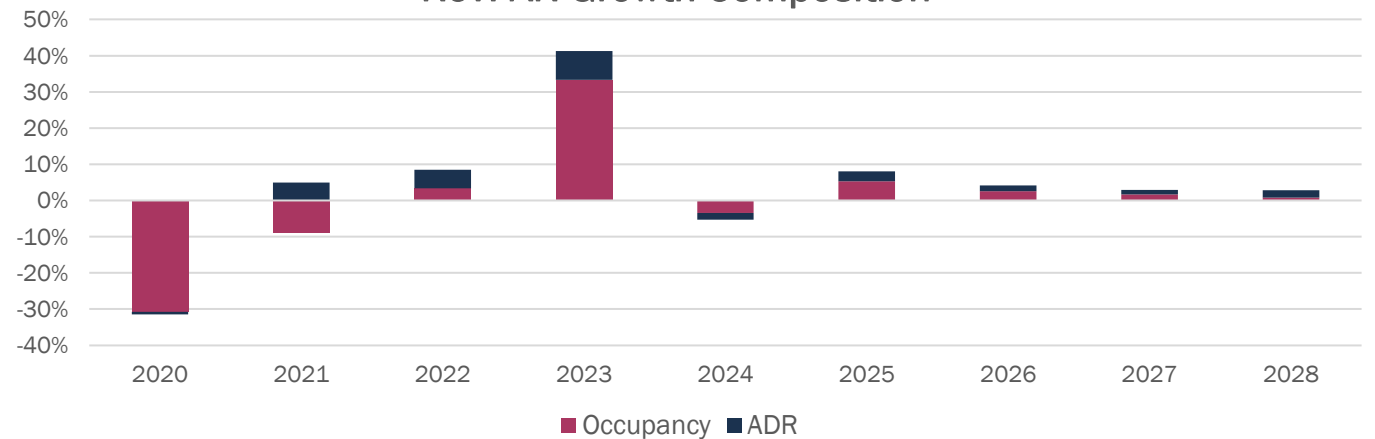
Longer term projections

- In addition to the STR Global 90 Day Forward Booking data we receive, we also receive a longer-term outlook, with forecast data for the next four years until 2027. This data is provided by STR Global in collaboration with Oxford Tourism Economics.
- In 2024 Q2 supply expanded 5.5%. Demand declined -3.6%, resulting in an occupancy decline of -8.5%. Occupancy is expected to decline by -9.1% in 2024 Q3, with supply expanding 6.3% and demand declining -3.4%.
- After expanding 33.3% in 2023, occupancy is expected to decline -3.4% in 2024. ADR is expected to decrease -1.9%, resulting in RevPAR decline of -5.2% in 2024. RevPAR is expected to grow by 8.2% in 2025.
- Over the next three years, occupancy is expected to expand at an average annual rate of 1.4%, while ADR is expected to expand at an average annual rate of 0.8%.

Supply and Demand Growth



RevPAR Growth Composition



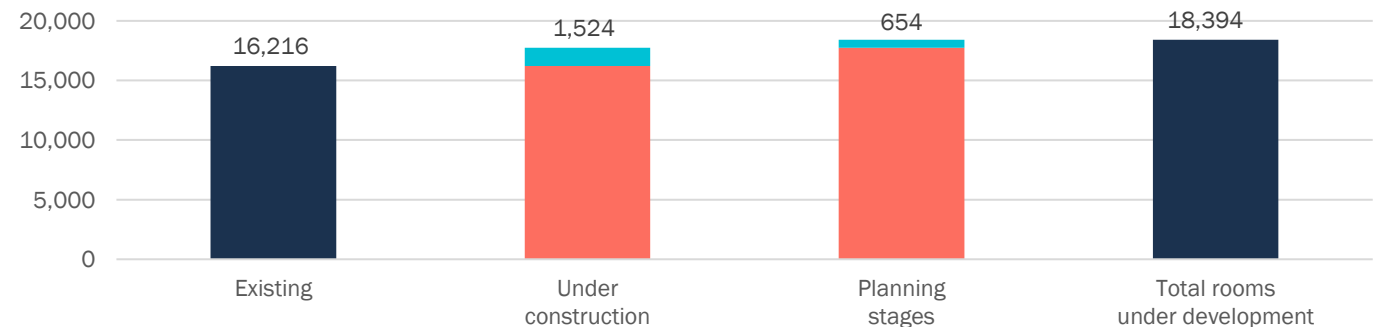
16.3k average daily rooms available in 2024, with 16.8k rooms forecast for 2025

- In 2024, on average there were 16.3k daily rooms available in Auckland. The number of average daily rooms available is set to increase by 5.7%, which will supply an additional 885 rooms (compared to 2023) .
- Looking to 2025, average room supply is expected to expand 3.3%, supplying 533 new rooms and bringing the total number of rooms to 16.8k.
- Observing rooms by phase data, there was a total of 18.4k rooms (from 225 properties) in the pipeline.
- This comprised of 16.2k existing rooms (from 213 properties), 1.5k rooms under construction (from 8 properties), and 654 rooms in the planning stages (from 4 properties).

Average Supply
(Avg. daily rooms during year)

| | Year | Rooms | % Chg. | Chg. |
|-----------------|------|--------|--------|------|
| Actual | 2020 | 14,173 | 2.0% | 281 |
| | 2021 | 14,932 | 5.4% | 759 |
| | 2022 | 15,302 | 2.5% | 370 |
| | 2023 | 15,397 | 0.6% | 95 |
| Forecast | 2024 | 16,282 | 5.7% | 885 |
| | 2025 | 16,815 | 3.3% | 533 |
| | 2026 | 17,127 | 1.9% | 313 |
| | 2027 | 17,360 | 1.4% | 233 |
| | 2028 | 17,619 | 1.5% | 260 |

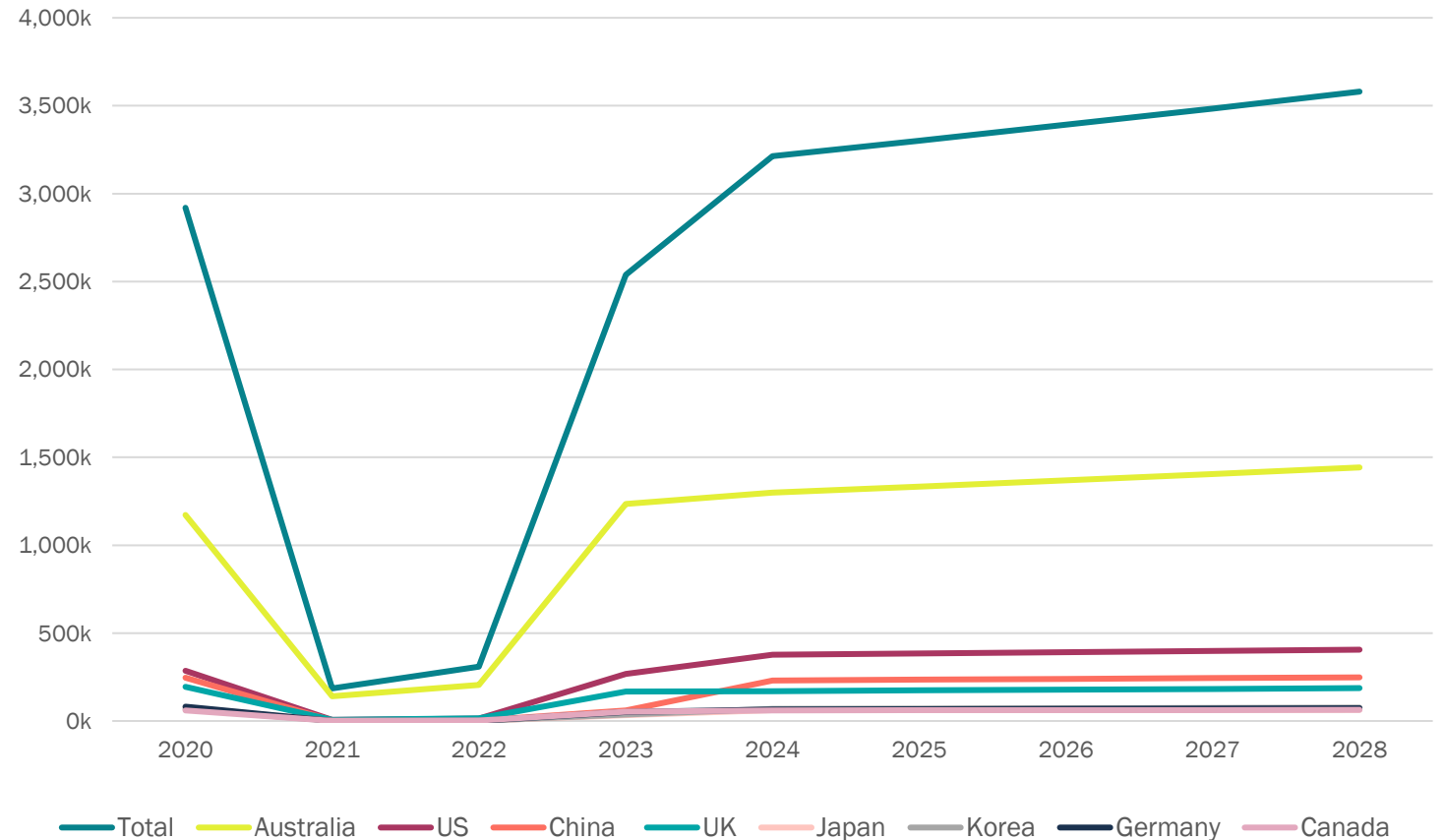
Rooms by Phase



In total, 3.58m visitors are projected to visit New Zealand in YE June 2028

- International overnight visitor arrival projections until 2028 are available for New Zealand overall – of which Auckland receives the largest share.
- International visitor growth to New Zealand is forecast with a Compound Annual Growth Rate (CAGR) of 13.7% from 2025 to 2028 (for Q2 2024), resulting in a possible 3.58m international visitors by YE June 2028.
- When calculated against the 2022 baseline a clear recovery trend in visitor arrivals is visible overall – as well as for our key markets.
- Visitor arrivals from Australia are expected to grow at an average annual rate of 2.6%. 1.44m Australian visitors are expected to visit New Zealand in the year to June 2028 (bringing visitation close to pre-Covid levels of 1.49m in 2020).

International visitor growth - New Zealand



* International visitation by city is based on the Global City Travel (GCT) database maintained by Tourism Economics. GCT tracks overnight visits by international visitors to 300 global cities. The data is tracked by country of origin on an annual basis, including historical and forecast years. The data shown here for the country is taken from the Global Travel Service (GTS) database, also maintained by Tourism Economics. This reflects international visitation by origin market, including historical and forecast years.



Auckland Tourism – Spend Data

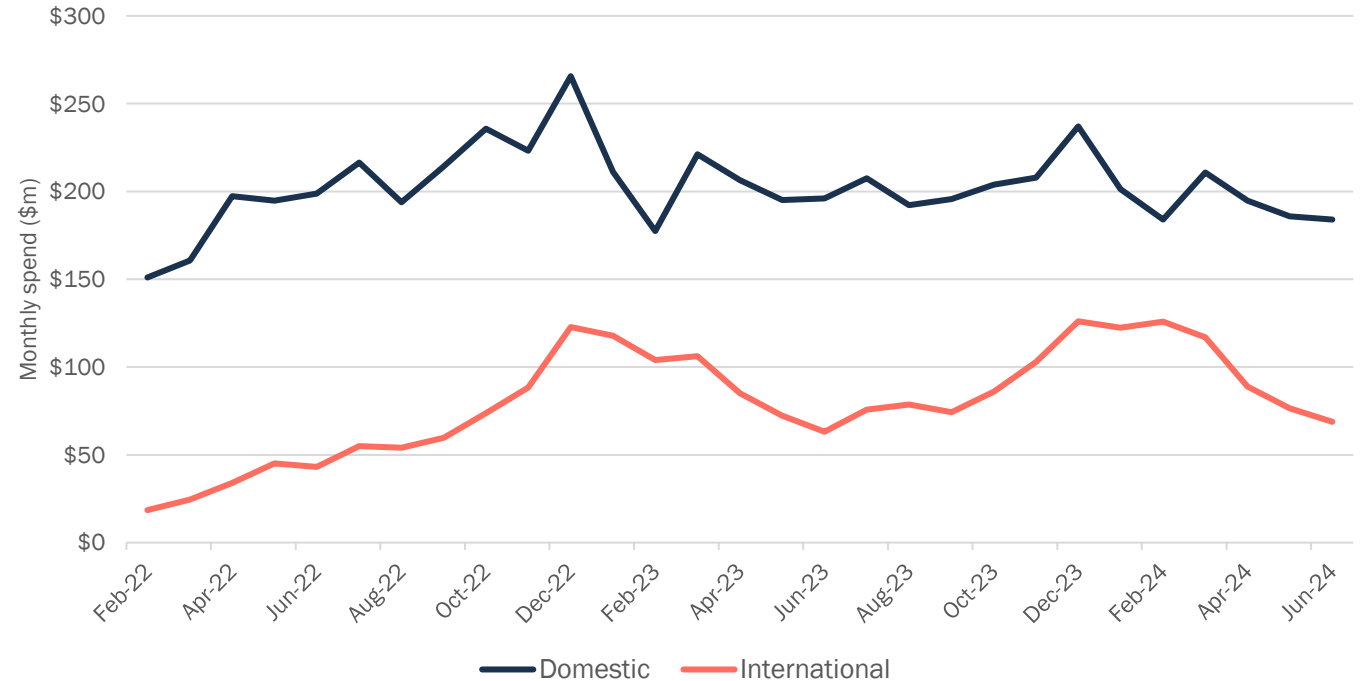
\$2.405b in Domestic tourism spend for year-end June 2024, down 5.9%

- Tourism Electronic Card Transactions (TECTs) has now restarted as an interim replacement to the Monthly Regional Tourism Estimates (MRTes).
- Due to a different methodology, the TECT figures are report. More information on (TECTs) can be found [here](#). substantially smaller than those of the previous MRTes, so the two series should not be compared.
- Due to limitations of the new data collection method, domestic and international market totals will not be added together and will only be used separately. Additionally, only data dating back to January 2022 will be used for the purposes of this
- In the year to June 2024, domestic tourism spend in Auckland was \$2.405b, down 5.9% on last year.
- International spend was \$1.143b, up 14.1% for the year.

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Source: MBIE TECTs.

Year-end tourism transactions in Auckland

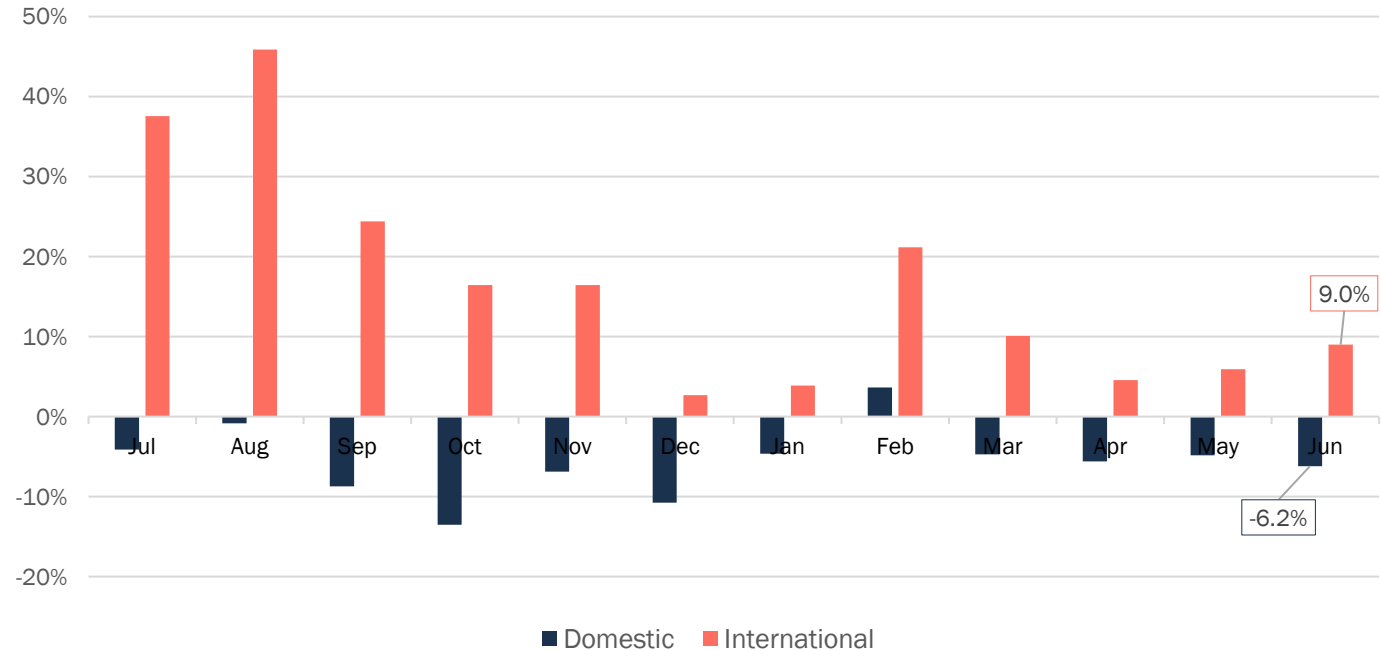


| Tourism Transactions | YE June 2024 (\$b) | YE % change |
|----------------------|--------------------|-------------|
| Domestic | 2.405 | -5.9% |
| International | 1.143 | 14.1% |

Total Domestic tourism spend was \$183.9m for June 2024, down 6.2%

- For the month of June 2024, domestic tourism spend (TECTs) was \$183.9m (down 6.2%) compared to the same month in 2023.
- International tourism spend in June 2024 was \$68.8m (up 9.0%) compared to June 2023.

Monthly % Change in tourism transactions in Auckland

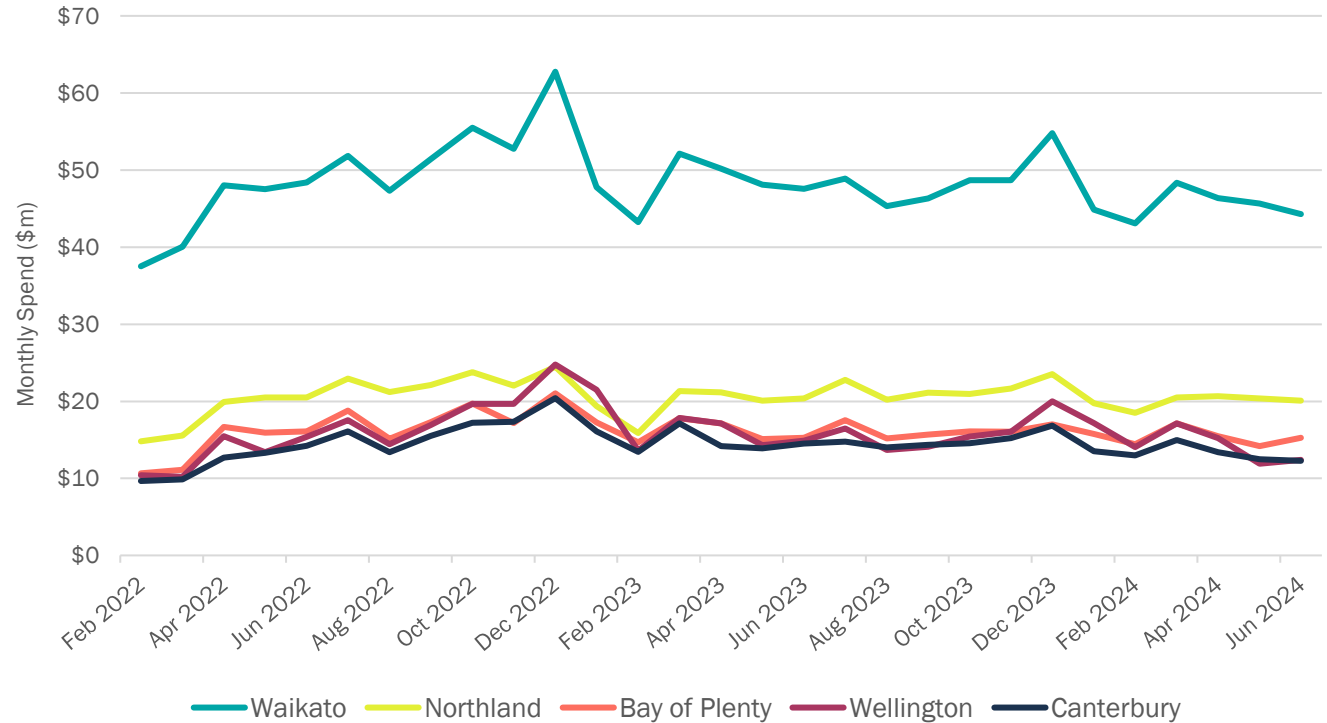


| Tourism Transactions | June 2024 (\$m) | % change |
|----------------------|-----------------|----------|
| Domestic | 183.9 | -6.2% |
| International | 68.8 | 9.0% |

Waikato visitors spent \$44.3m in June 2024, down 6.9% on the previous year

- For the month of June 2024, tourism spend was down across all domestic markets compared to the same month last year.
- Spend from **Waikato-based visitors \$44.3m** was **down 6.9%** compared to the previous year.
- Spend from **Northland (\$20.1m, down 1.5%)**, the **Bay of Plenty (\$15.3m, down 0.1%)**, **Wellington (\$12.4m, down 16.9%)** and **Canterbury (\$12.3m, down 15.6%)** was down in June 2024, compared to June 2023.

Monthly tourism domestic spend in Auckland, by market

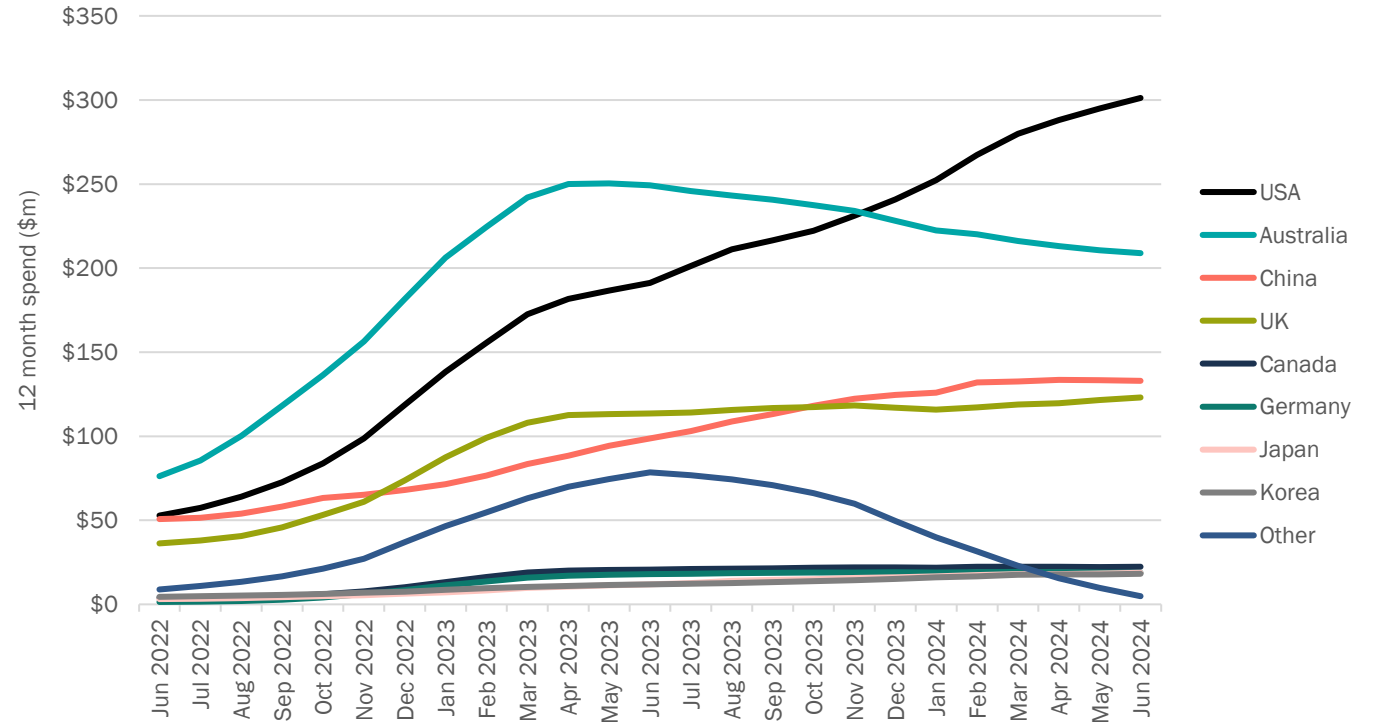


| | Waikato | vs. previous year | Northland | vs. previous year | Bay of Plenty | vs. previous year | Wellington | vs. previous year | Canterbury | vs. previous year |
|--------|---------|-------------------|-----------|-------------------|---------------|-------------------|------------|-------------------|------------|-------------------|
| Jun-24 | 44.3 | -6.9% | 20.1 | -1.5% | 15.3 | -0.1% | 12.4 | -16.9% | 12.3 | -15.6% |

USA visitors spent \$301m in the year to June 2024, up 57.5% on the previous year

- In the year to June 2024, Australian tourism spend was \$209m, down 16.2% on the previous year.
- Tourism spend from the US was \$301m, up 57.5%.
 - The 2023/4 summer season has seen the largest ever air capacity out of the USA flying to NZ.
- Spend from the UK was \$123m, also up 8.4% for the year to June 2024.
- Chinese visitors spent \$133m in the year to June 2024, up 34.8% on the previous year.
- Spend from Japan (up 56.2% to \$18.7m), Korea (up 53.5% to \$18.1m), Canada (up 8.4% to \$22.4m), and Germany (up 5.0% to \$18.8m) was also up on the previous year.

Year-end tourism expenditure in Auckland, by market

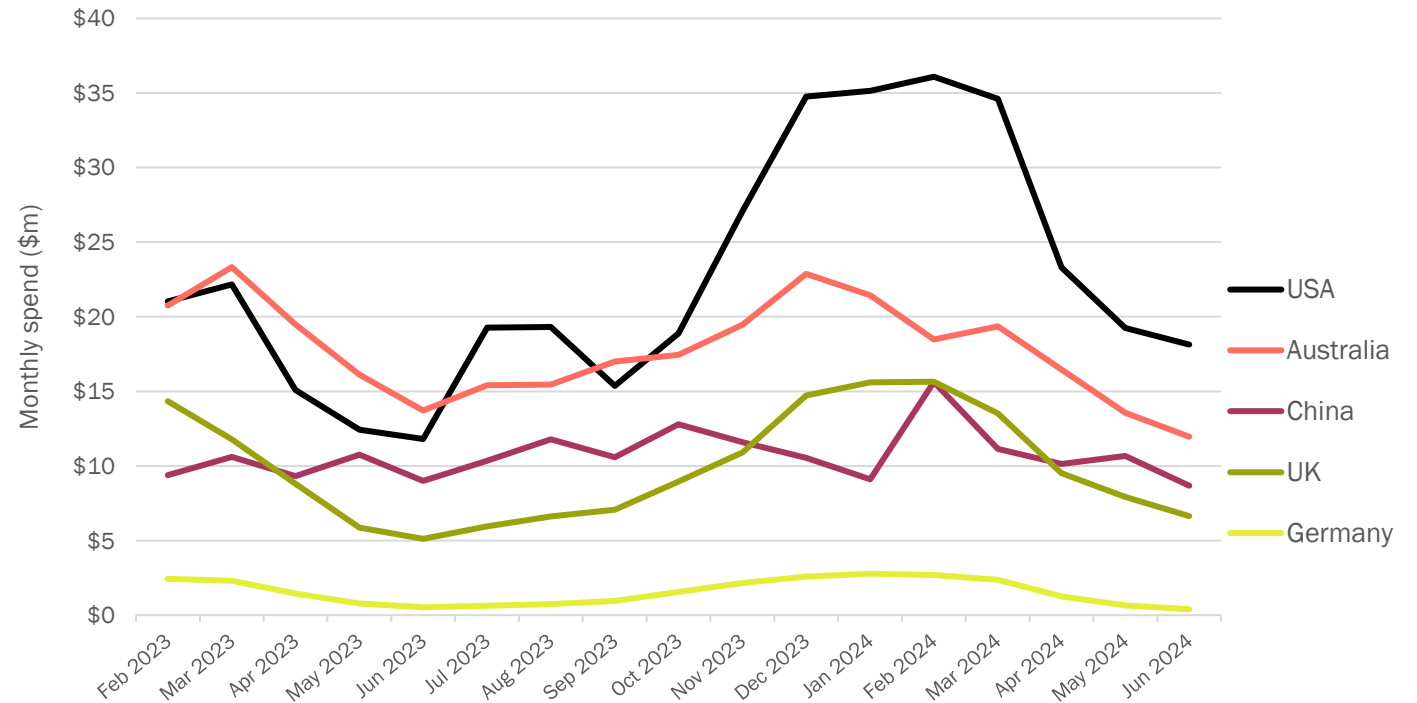


| | Australia (\$m) | vs. previous year / YE | China (\$m) | vs. previous year / YE | UK (\$m) | vs. previous year / YE | US (\$m) | vs. previous year / YE | Germany (\$m) | vs. previous year / YE |
|--------------|-----------------|------------------------|-------------|------------------------|----------|------------------------|----------|------------------------|---------------|------------------------|
| YE June 2023 | 209 | -16.2% | 133 | 34.8% | 123 | 8.4% | 301 | 57.5% | 19 | 5.0% |

Visitors from the US spent \$18.1m in June 2024, up 53.4% on the previous year

- For the month of June 2024, tourism spend from the US (\$18.1m) was up 53.4% compared to last June.
 - The 2023/4 summer season has seen the largest ever air capacity out of the USA flying to NZ.
- Visitors from Australia spent \$12.0m in June, down 12.8% on the previous year.
- Visitors from China spent \$8.7m in June, down 3.6% compared to last year.
- There was an increase in tourism spend from the UK (up 29.9% to \$6.6m) while a decrease in German tourism spend (down 24.7% to \$0.4m) for the month of June 2024.

Monthly tourism expenditure in Auckland, by market



| | Australia (\$m) | vs. previous year | China (\$m) | vs. previous year | UK (\$m) | vs. previous year | US (\$m) | vs. previous year | Germany (\$m) | vs. previous year |
|--------|-----------------|-------------------|-------------|-------------------|----------|-------------------|----------|-------------------|---------------|-------------------|
| Jun-24 | 12.0 | -12.8% | 8.7 | -3.6% | 6.6 | 29.9% | 18.1 | 53.4% | 0.4 | -24.7% |

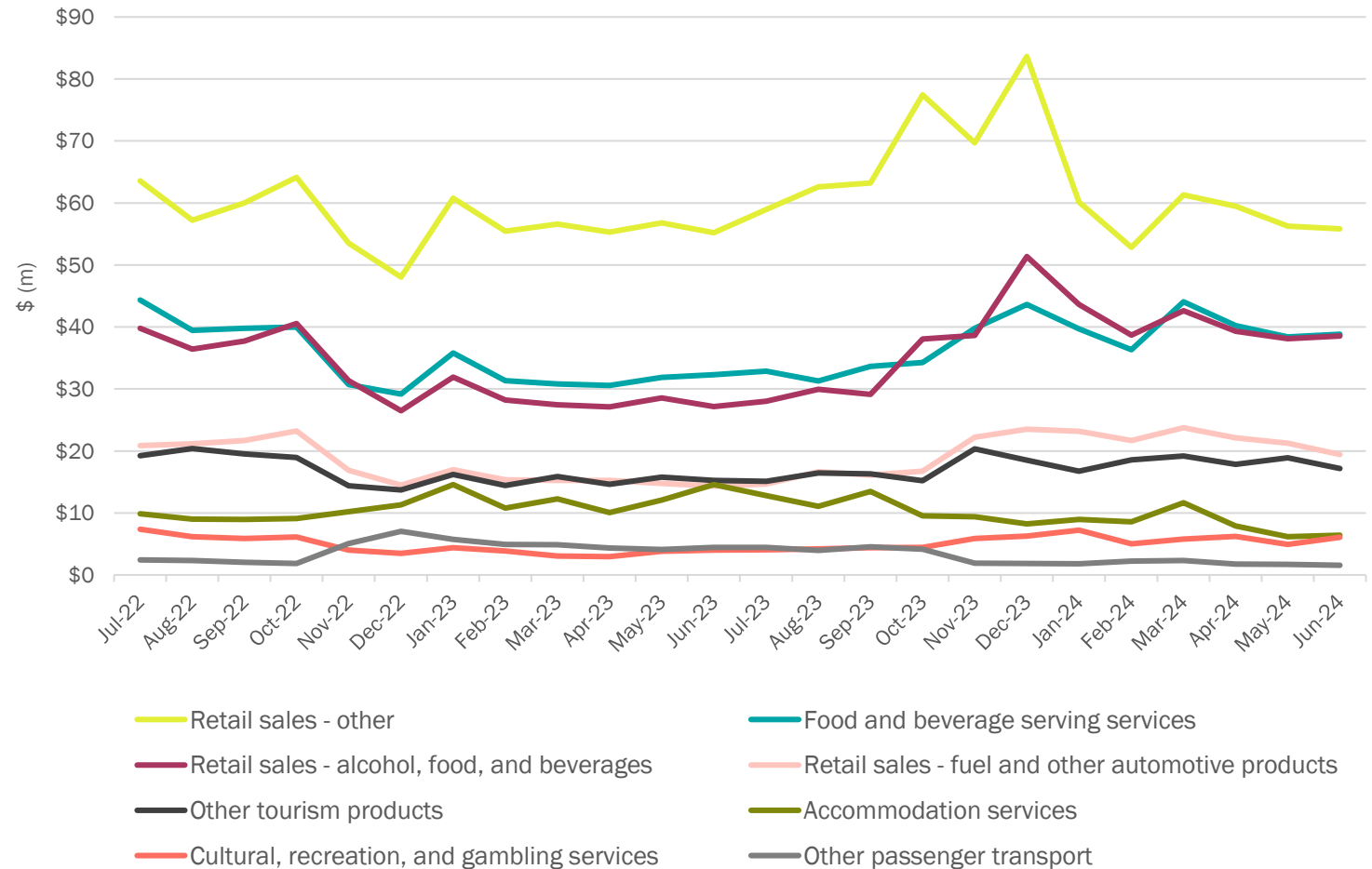
\$55.8m spent in Retail sales (other) by domestic visitors in June 2024

| | Spend (\$m) | % change |
|---|--------------|--------------|
| Accommodation services | 6.4 | -55.8% |
| Cultural, recreation, and gambling services | 6.1 | 52.0% |
| Food and beverage serving services | 38.8 | 20.2% |
| Other passenger transport | 1.6 | -64.3% |
| Other tourism products | 17.2 | 12.4% |
| Retail sales - alcohol, food, and beverages | 38.6 | 41.8% |
| Retail sales - fuel and other automotive products | 19.4 | 35.6% |
| Retail sales - other | 55.8 | 1.1% |
| Grand Total | 183.9 | -6.2% |

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Source: MBIE TECTs.

Domestic monthly tourism transactions in Auckland, by product



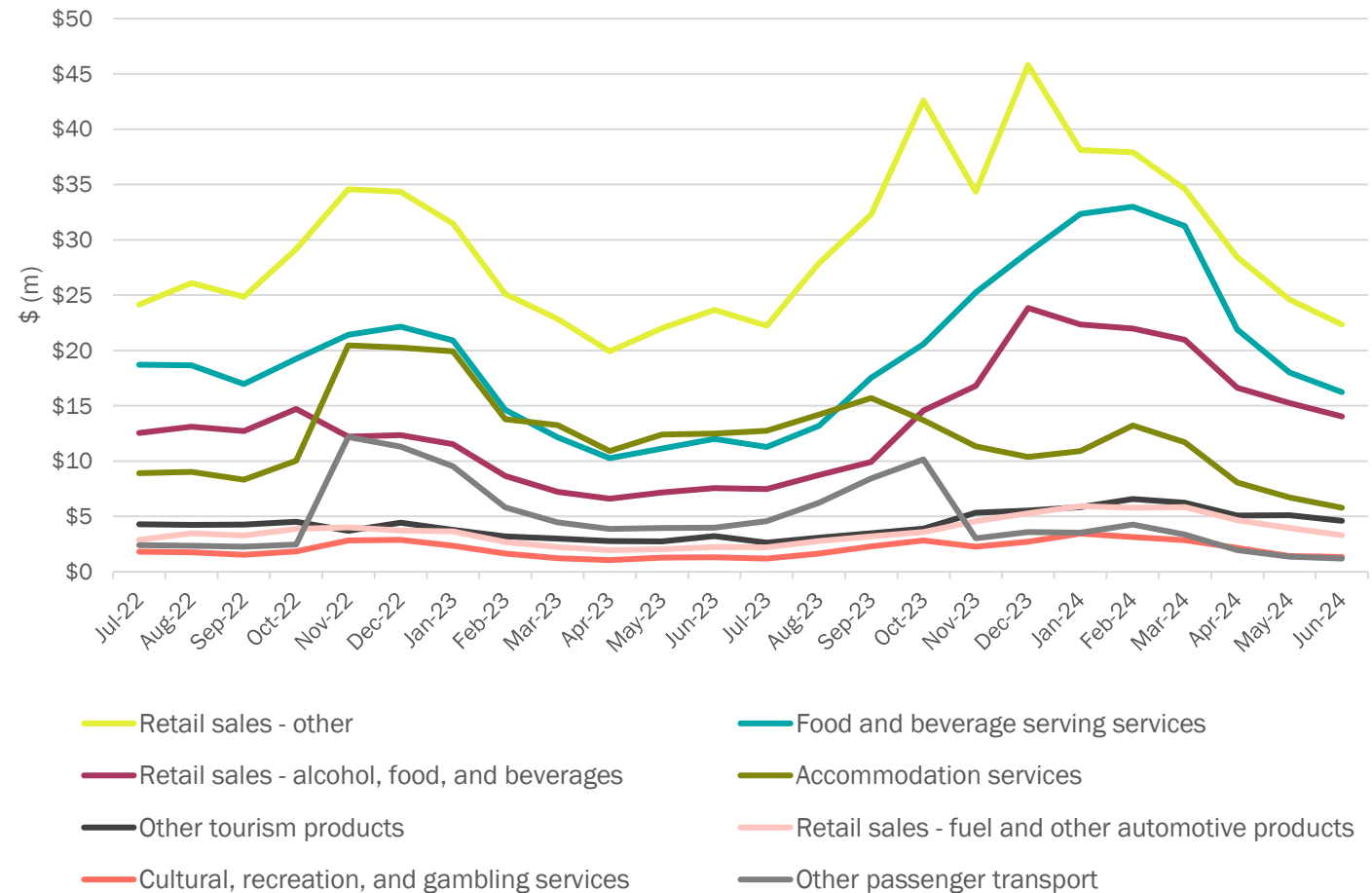
\$22.3m spent in Retail sales (other) by International visitors in June 2024

| | Spend (\$m) | % change |
|---|-------------|-------------|
| Accommodation services | 5.8 | -53.7% |
| Cultural, recreation, and gambling services | 1.3 | 2.3% |
| Food and beverage serving services | 16.2 | 34.9% |
| Other passenger transport | 1.2 | -69.8% |
| Other tourism products | 4.6 | 42.4% |
| Retail sales - alcohol, food, and beverages | 14.0 | 85.6% |
| Retail sales - fuel and other automotive products | 3.3 | 46.9% |
| Retail sales - other | 22.3 | -5.6% |
| Grand Total | 68.8 | 3.5% |

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Source: MBIE TECTS.

International monthly tourism transactions in Auckland, by product

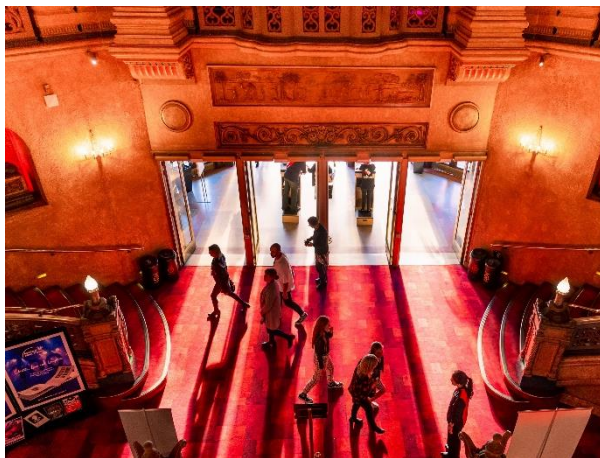




Auckland – Major Events Data

Major Events Quarterly Overview

01 April – 30 June



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2024 Rainbow Games
06 April – 09 April



2024 Aotearoa Art Fair
18 April – 21 April



2024 International Comedy Festival
03 May – 26 May



2024 Writers Festival
14 May – 19 May

Major Events Quarterly Overview


01 April – 30 June



 **61.6^k**

Quarterly attendance



 **15.1^k**


Quarterly visitor nights



 **7.4^k**

Quarterly outside of region
attendees



 **\$2.25^m**

Quarterly regional change in GDP



 **\$343^k**

Total quarterly event expenditure





Auckland – Business Events Data

Business Events Insights Q2 2024

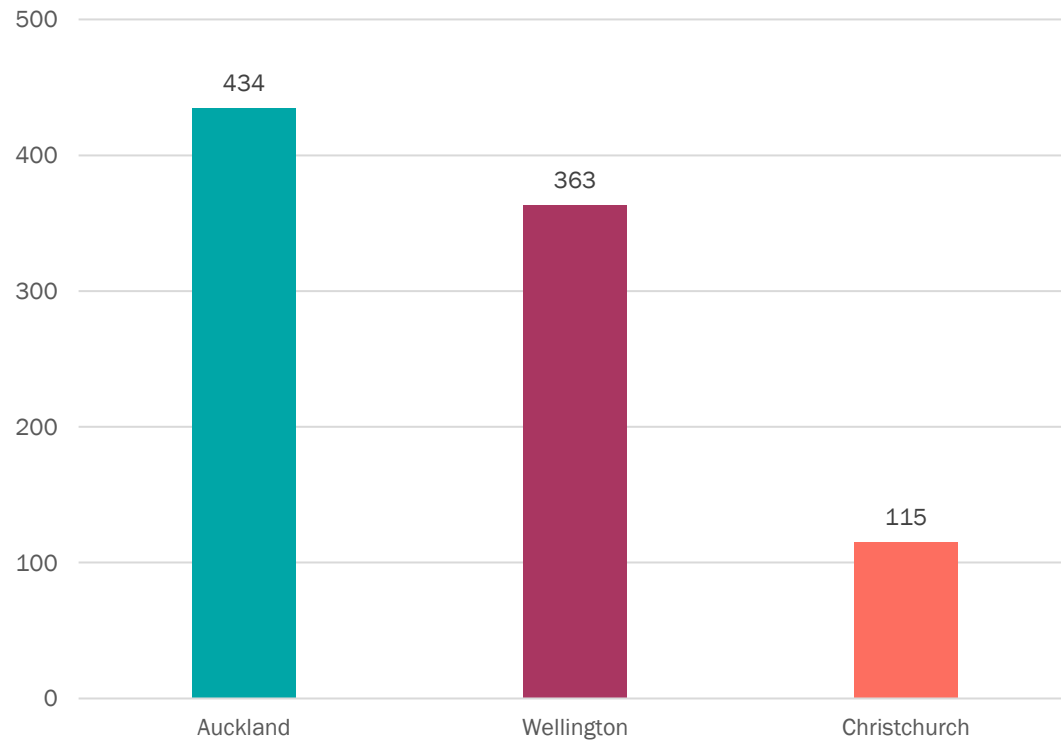


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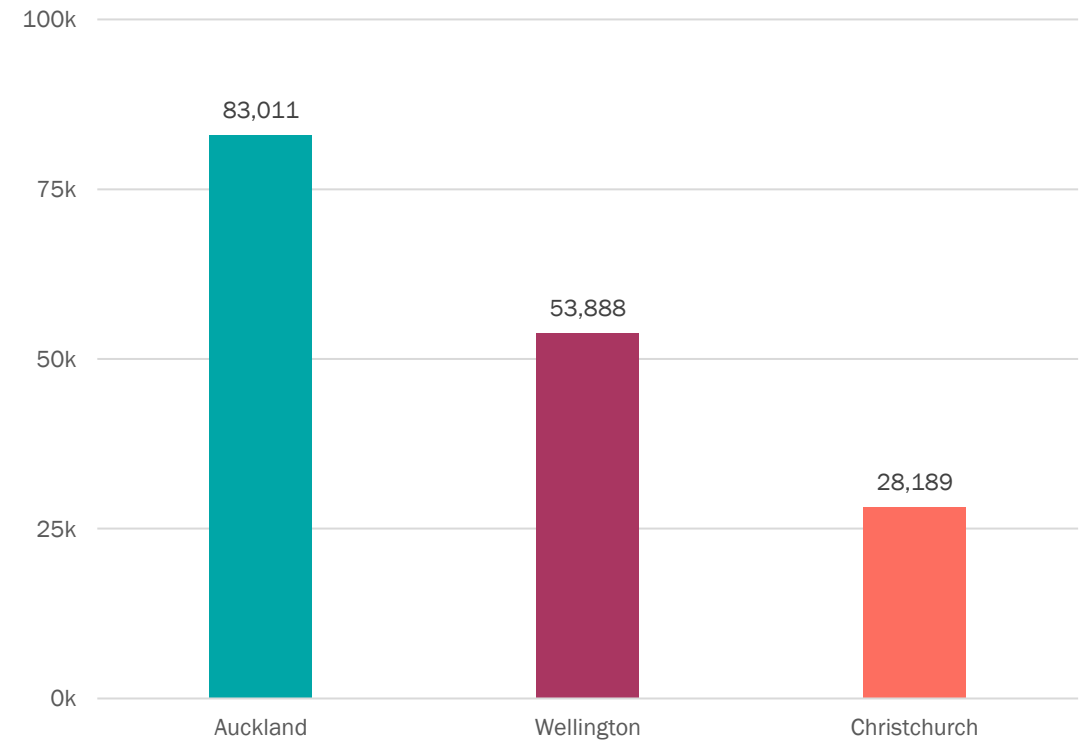


Auckland attracted the highest number of business delegates (83.0k) in New Zealand in Q2 2024

Total number of business events – Regional comparison



Total number of delegates – Regional comparison

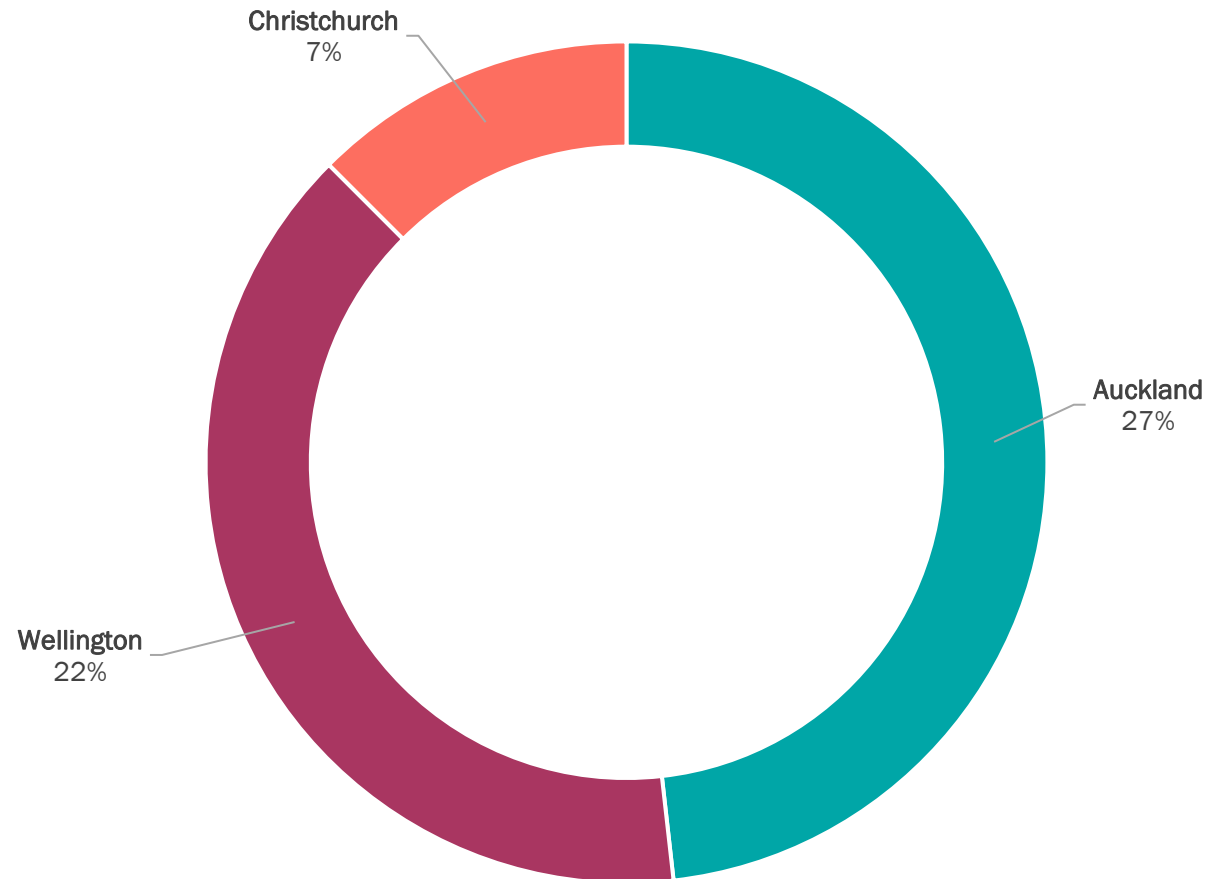


Auckland had the largest market share of business events in NZ in Q2 2024



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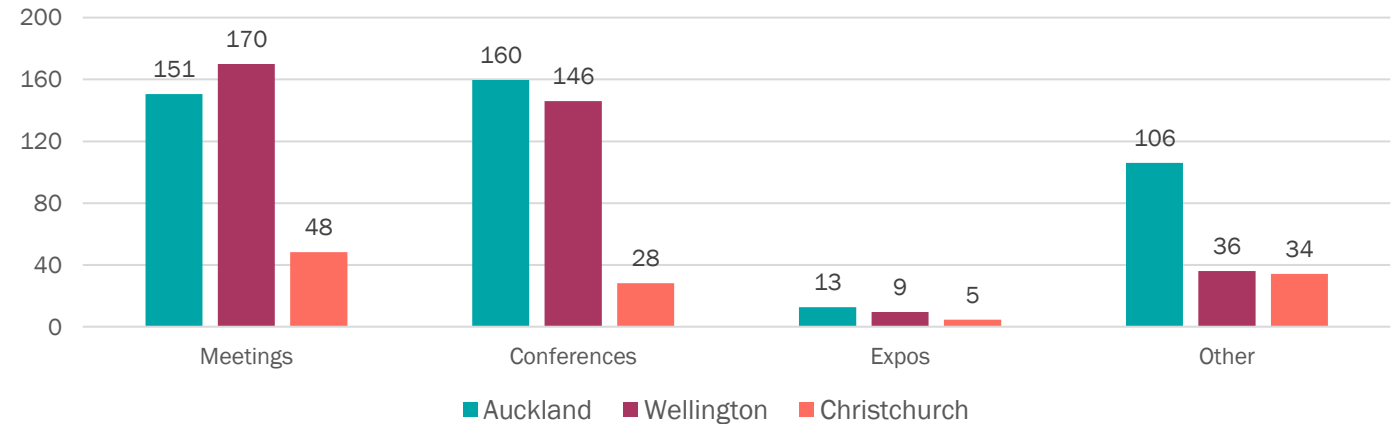
Business Event Market Share - Regional Comparison



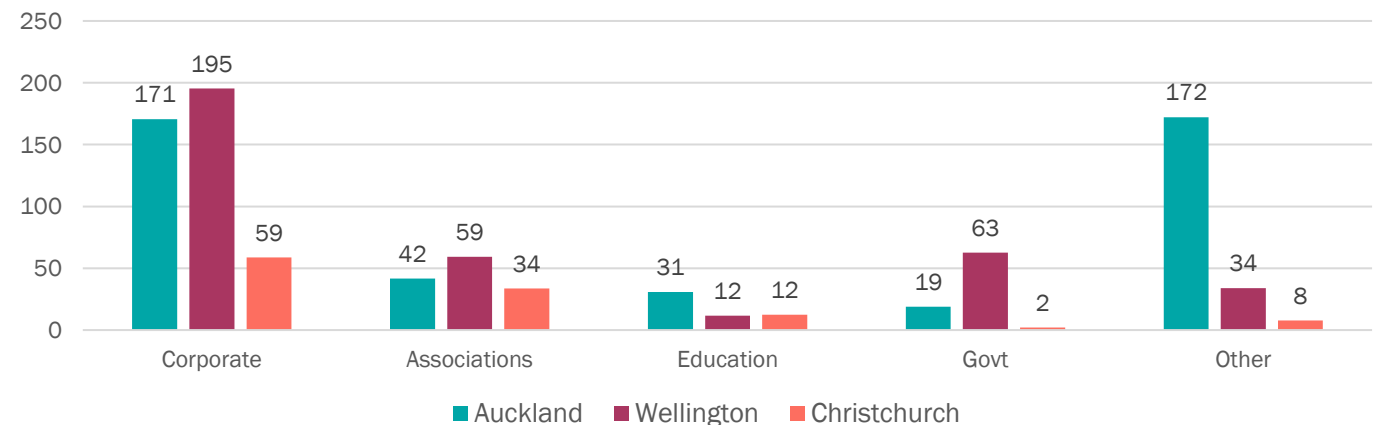
Auckland hosted the most conferences, other business events and expos in NZ Q2 2024

- Looking at business event type, **Auckland hosted the most conferences (160), other business events** like social functions and Gala dinners (106) out of the three featured regions in **Q2 2024**.
- However, Wellington held the highest number of meetings (170), followed by Auckland (151) and then Christchurch (48).
- The majority of business events in Auckland were for **Corporate customers (171), Associations (42) and Education customers (31)**.
- Among the three regions, Wellington recorded the most Government-related business events (63). This can be attributed to the fact that Wellington is home to New Zealand’s Parliament.

Business Events By Event Type



Business Events By Customer Type

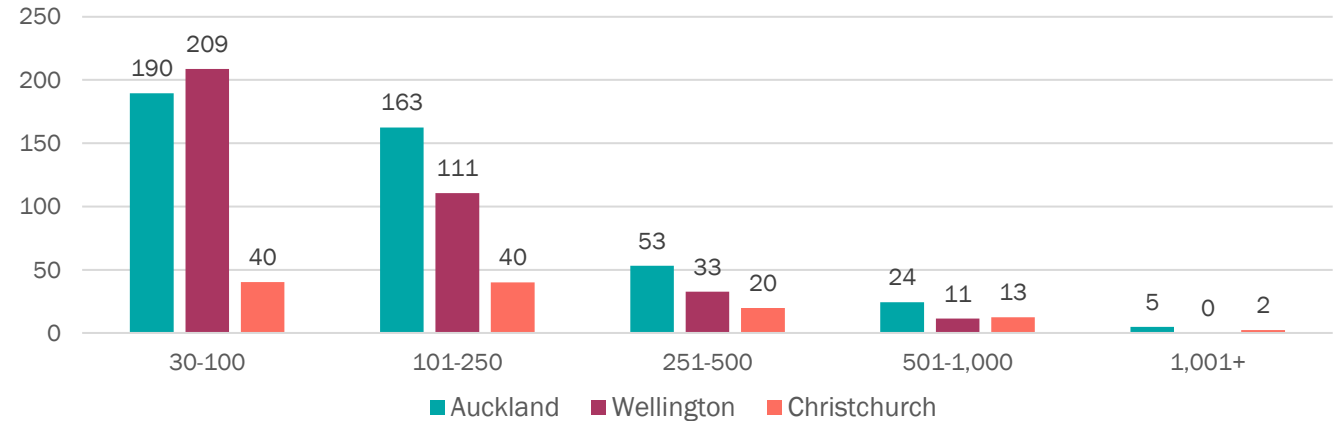


36% of all business events in Auckland were multi-day events in Q2 2024

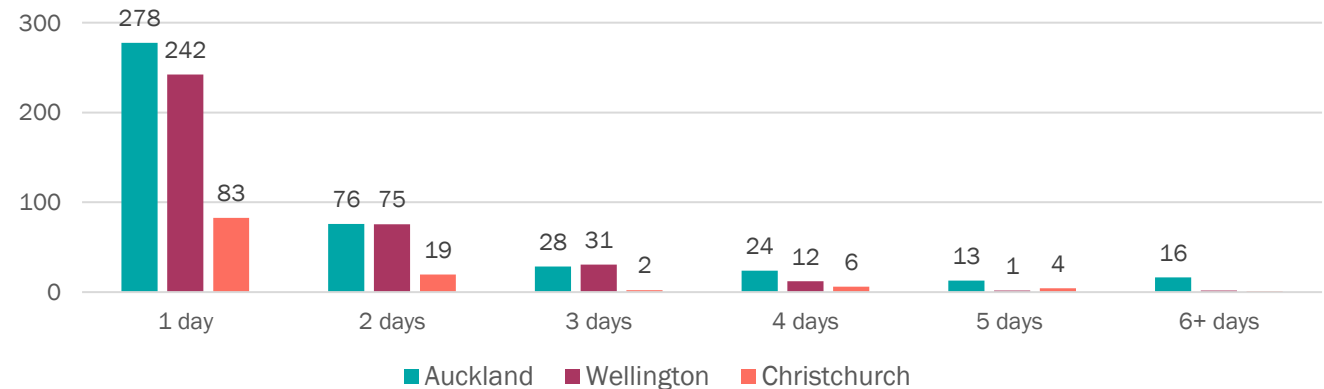
- In Q2 2024, 44% of all business events held in Auckland were smaller events hosting between 30-100 delegates (190 events). In comparison to other regions, Wellington hosted most small business events (209 events).
- 37% of business events in Auckland were medium-sized events with 163 events that hosted between 101-250 delegates.
- 12% of business events (53) in Auckland hosted between 251-500 delegates.
- Auckland had 5 large-scale events that hosted over 1,000 delegates in Q2 2024.
- In Q2 2024, nearly two-thirds of all business events (64%) in Auckland were one day events (278), while 36% were multi-day events. 17% were held for a duration of two days (76), and 7% ran over the course of three days (28).

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No. of delegates - Regional comparison



Duration of event - Regional comparison



A scenic view of a coastline with two people standing on a grassy hill overlooking the ocean. A rainbow is visible in the sky. The image shows a vast expanse of blue water with white-capped waves crashing against dark, rocky cliffs. In the foreground, two people, one in a red jacket and one in a grey jacket, stand on a grassy slope, looking out at the sea. The sky is a clear, deep blue with a faint rainbow arching across it. The coastline is rugged, with several large rock formations jutting out into the water. The overall atmosphere is serene and majestic.

Auckland Visitor Survey

Nb. The AVS is currently on hold. The latest historical results are featured in this section.

Visitor Experience



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30%

Promoters
Net Promoter Score
YE June 2022
-3




29%

Detractors
Net Promoter Score
YE June 2022
-3




1 NPS

Total
Net Promoter Score
YE June 2022
-6




7.3 / 10

Total Satisfaction
Overall experience in
Auckland
YE June 2022
-0.1



Net Promoter Score

- The Net Promoter Score (NPS) is an index ranging from -100 to +100 that measures customer engagement and loyalty, based on the likelihood of customers to recommend a product or service.
- For domestic visitors in YE Jun 2022, NPS was **+1**, (down 6 points from YE June 2021).
- Domestic visitors most likely to recommend Auckland as a visitor destination include those aged 30-44 (NPS +6), Otago residents (NPS +16), those whose main reason to visit is a conference, convention or other business event (NPS +23), those travelling with a friend/s (NPS +6) and those who also include Northland in their itinerary (NPS +13).
- Inversely, those least likely to recommend Auckland as a visitor destination are those aged 18-29 years (NPS -8), those who used to live in the Auckland region (NPS -4), and those travelling with children (NPS -3) or with other members of their family (NPS -12).

PROMOTERS

30%

DETRACTORS

29%

TOTAL NPS

1

YE June 2022

-3

Compared to
YE June 2021

YE June 2022

+3

Compared to
YE June 2021

YE June 2022

-6

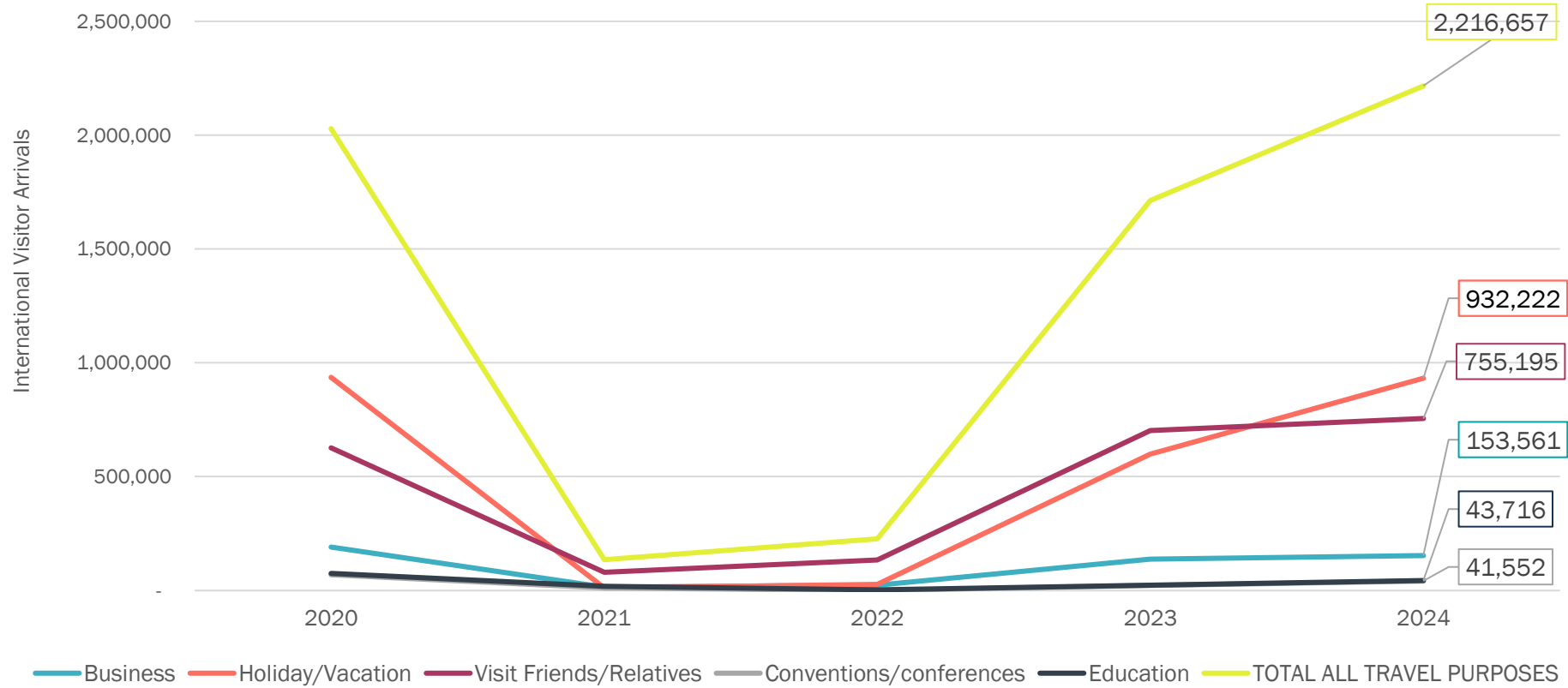
Compared to
YE June 2021

Note: YE June 2022 findings are based on domestic visitors only and are compared to YE June 2021 domestic visitor results. No data collection occurred in Q2 2020. This programme is currently on hold.

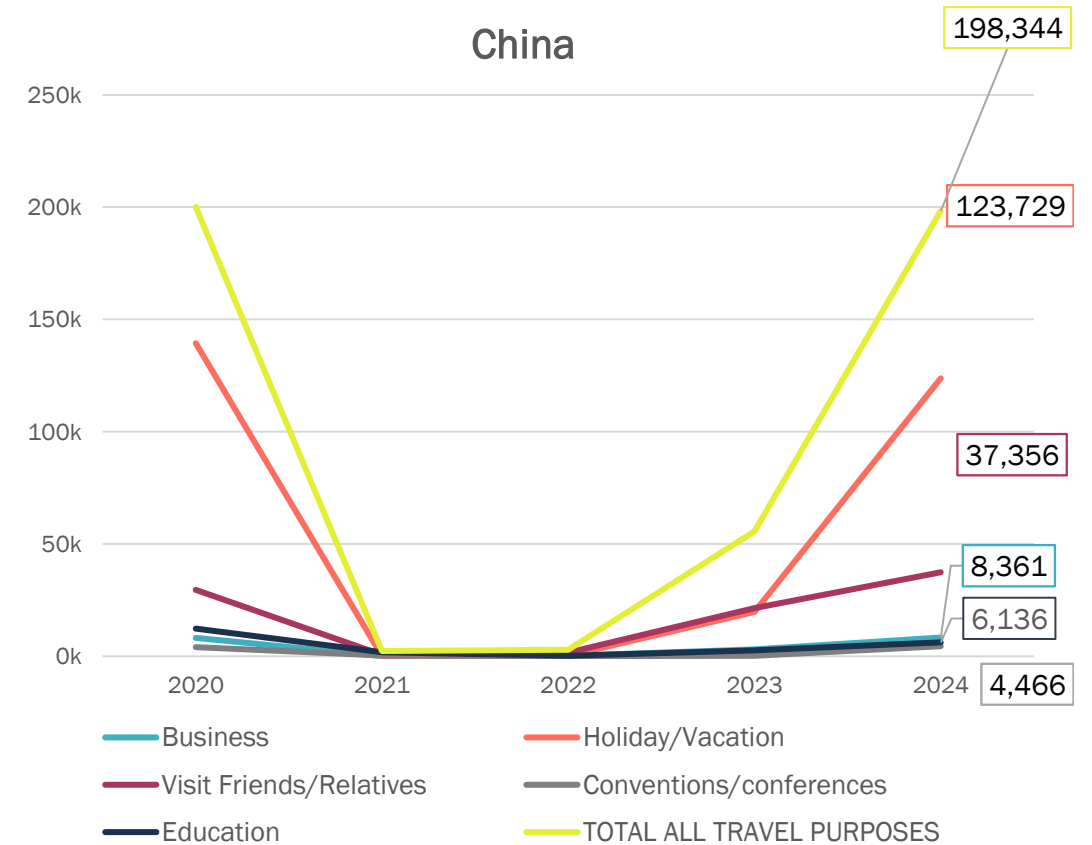
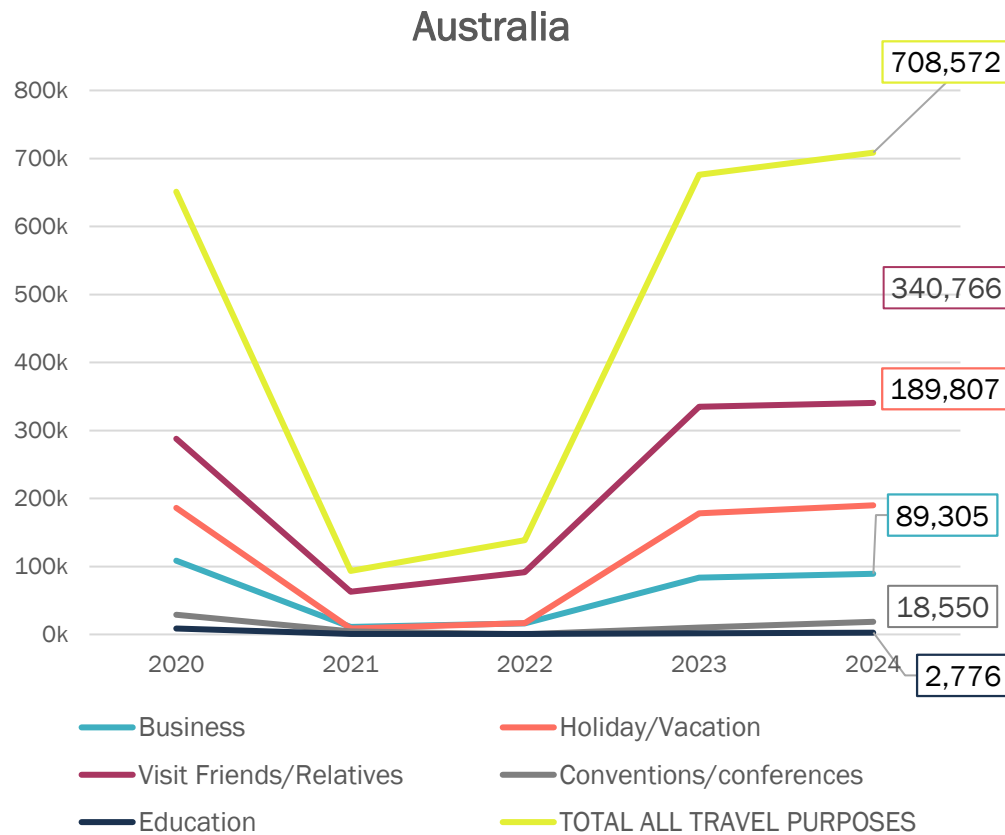


Five-year trends in key markets

Five-year visitor arrivals to Auckland, YE June

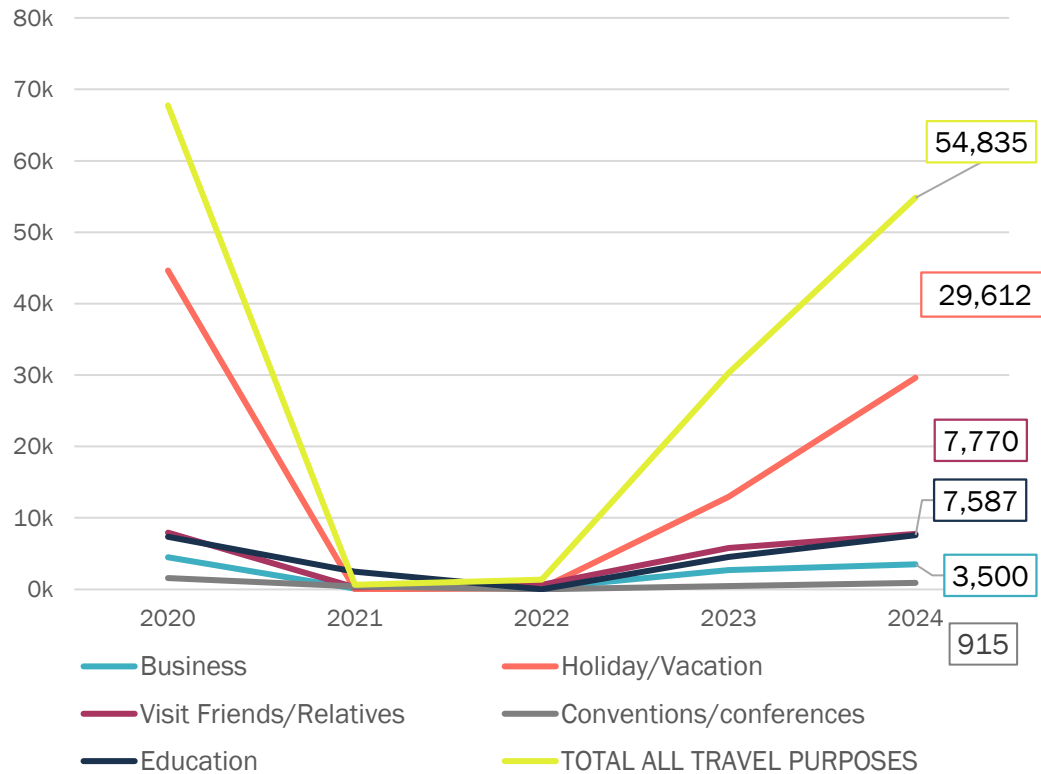


Five-year visitor arrivals to Auckland, YE June

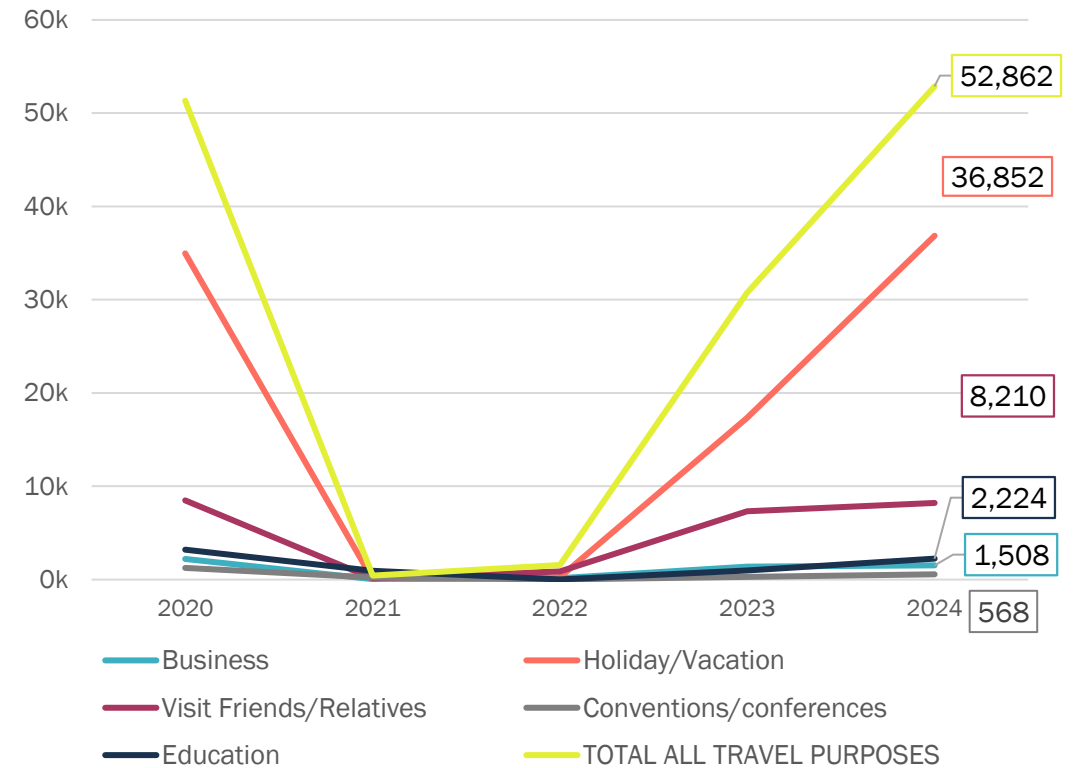


Five-year visitor arrivals to Auckland, YE June

Japan

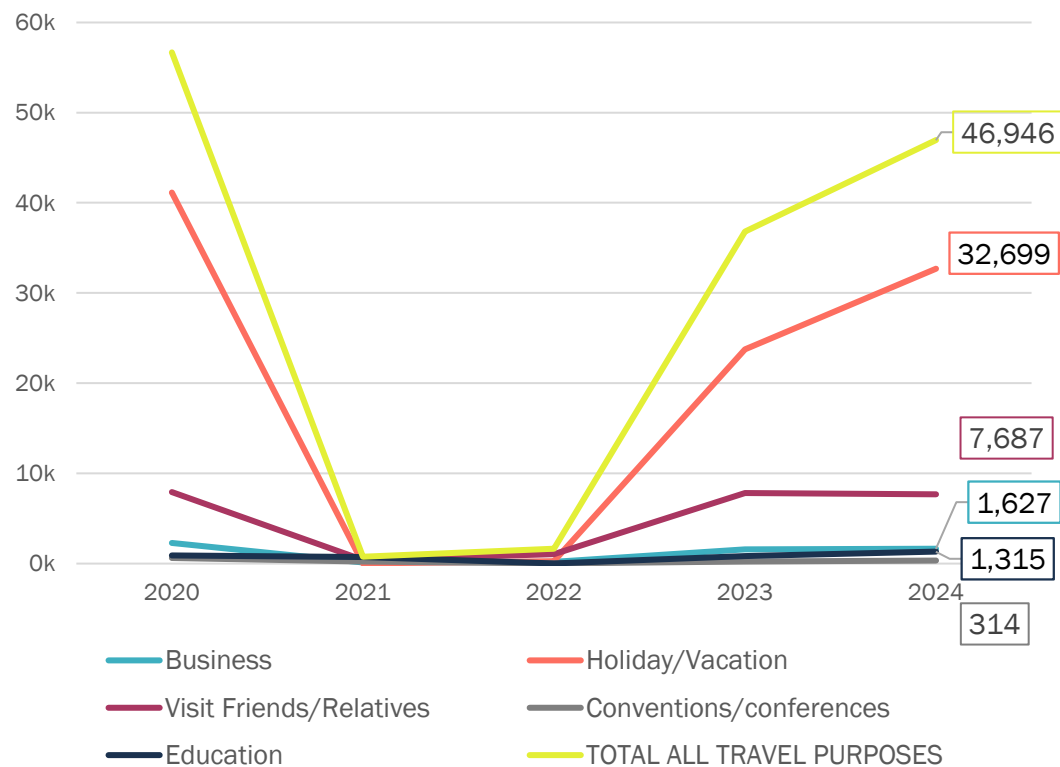


Korea

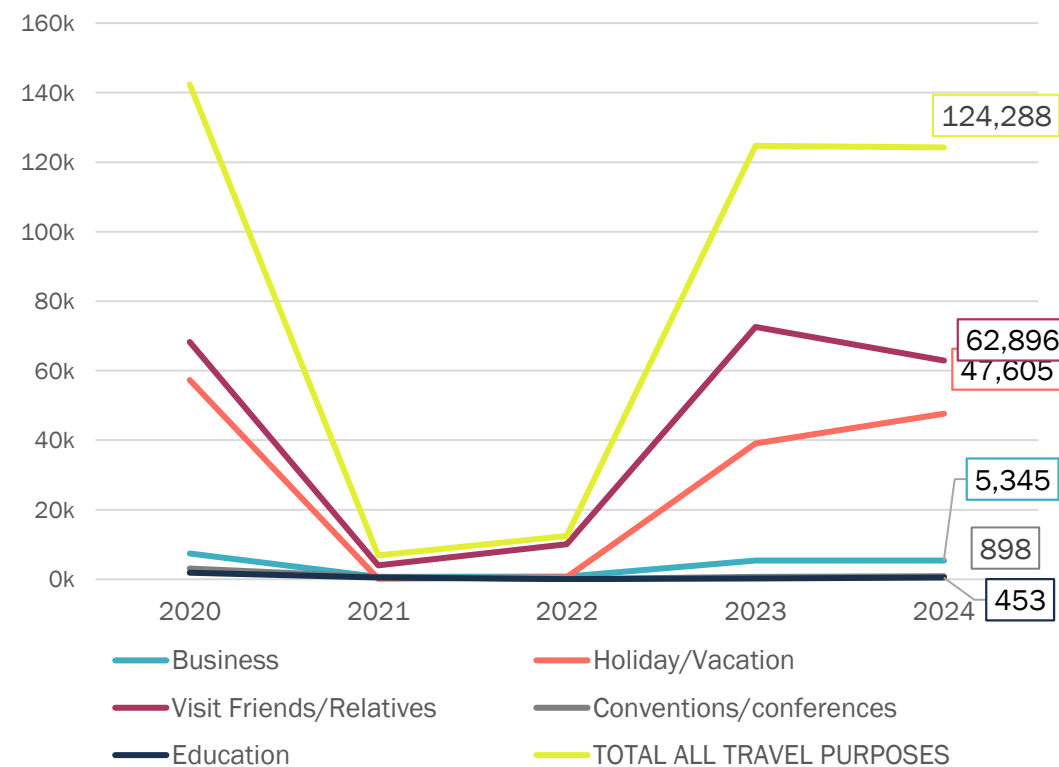


Five-year visitor arrivals to Auckland, YE June

Germany

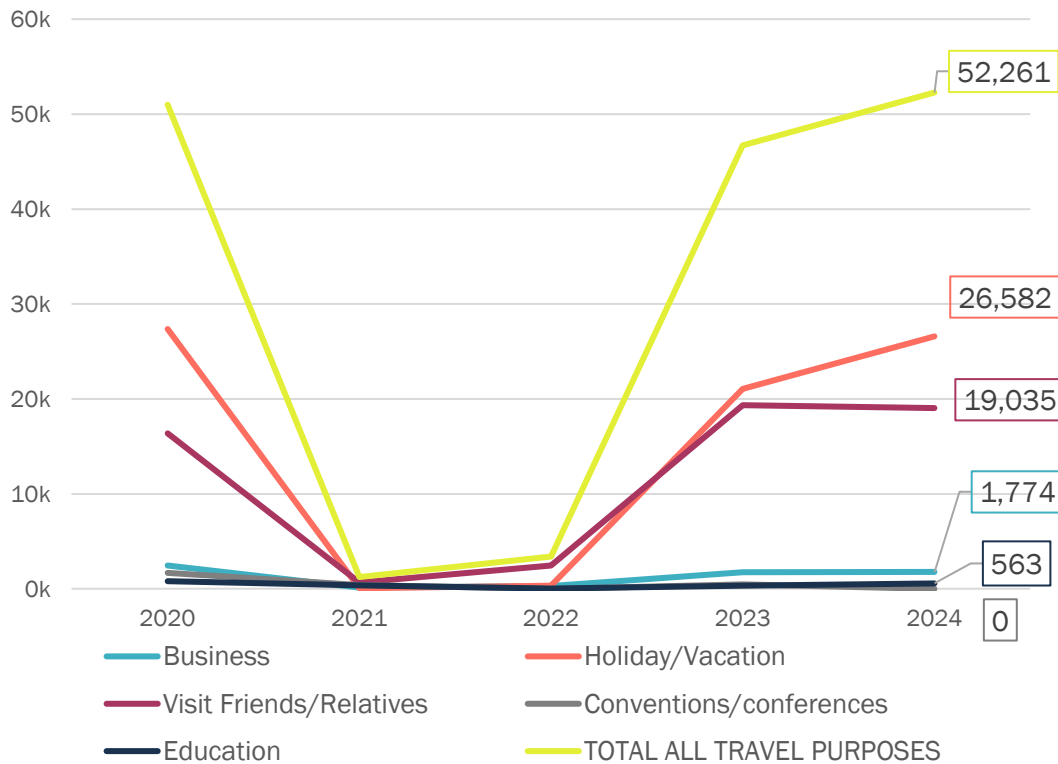


UK

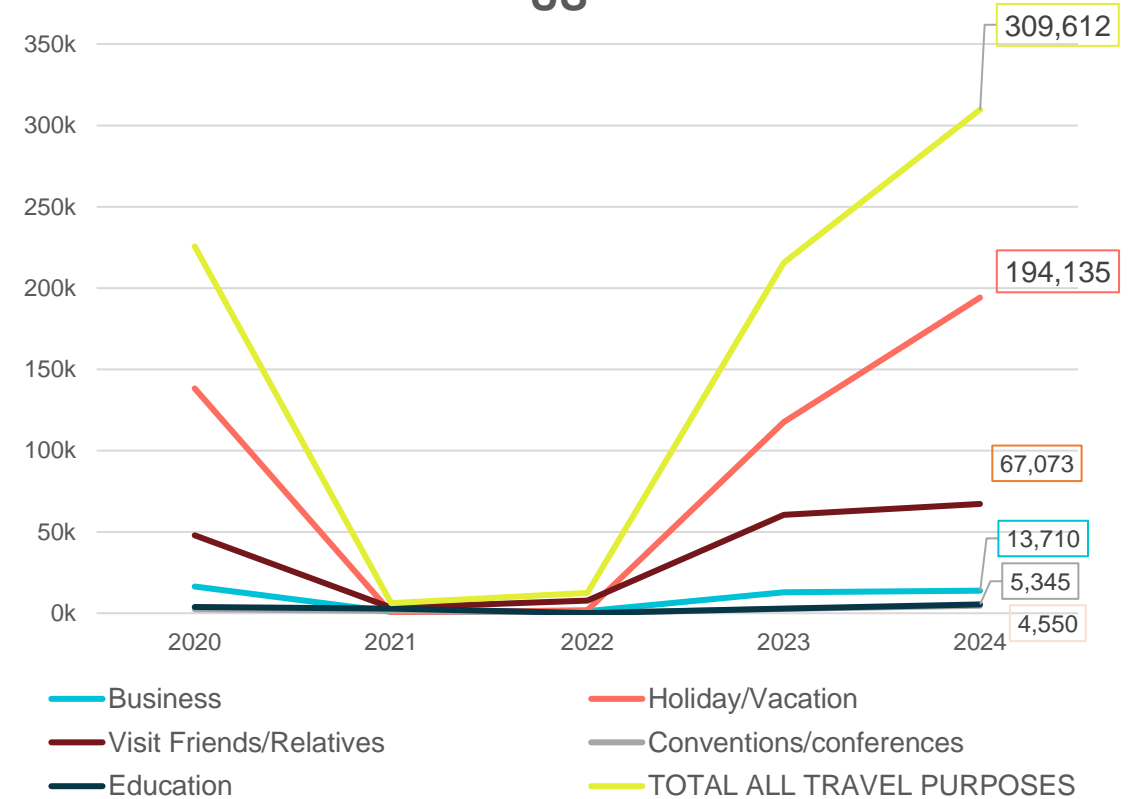


Five-year visitor arrivals to Auckland, YE June

Canada



US



Ngā mihi Thank you

- KEY CONTACT

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